

# the sum of it 

An easy-to-use guide to our new postal rates April 2005

with us it's personal® ${ }^{\circledR}$

## Making pricing easier for you

Our new postal rates guide is designed to make pricing your postal items quick and easy. It puts all the information you need at your fingertips.
You'll find the guide is divided into two sections for Royal Mail Inland Services and International Services.
A colour-coded index at the top of each page guides you through the price lists. While old prices are shown, new prices are highlighted for at-a-glance referencing.
We hope this will help you get the job done. But if you do have any questions, or need some advice, please call the Royal Mail Sales Team on $08457950 \mathbf{9 5 0}$. Our phone lines are open from 9.00 am to 5.30 pm , Monday to Friday.

## Need a different format?

If it would help you to have this booklet in a different format, we can provide it free of charge as:

- A large print booklet
- An audio tape
- An audio CD
- A braille booklet

Simply call Customer Services on 08457950950.
Or, if you are deaf or hard of hearing, we offer a textphone service on 08456000606.


## First Class Letter Services

First Class is our fast UK mail service for items not requiring a signature. We aim to deliver all First Class items of mail the next working day, which makes it a popular choice. The price of our First Class service is the same to anywhere in the UK, and the amount you pay depends on the weight of the item you are sending.
Business Pricing A new discount for all Franking \& Account customers on their First Class mail means that First Class prices for these customers are less than standard stamp prices.
Please remember to use European stamp prices when mailing to Southern Ireland.

| Weight | First Class Stamps/SmartStamp |  |  |  | First Class Franking/Accounts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change p | Change \% | New price | Old price | Change p | Change \% |
| 60g | 30p | 28p | 2p | 7.14\% | 29p | 28p | 1p | 3.57\% |
| 100g | 46p | 42p | 4 p | 9.52\% | 45p | 42p | 3p | 7.14\% |
| 150g | 64p | 60p | 4 p | 6.67\% | 62p | 60p | 2p | 3.33\% |
| 200g | 79p | 75p | 4 p | 5.33\% | 77p | 75p | 2p | 2.67\% |
| 250g | 94p | 88p | $6 p$ | 6.82\% | 91p | 88p | $3 p$ | 3.41\% |
| 300 g | 107p | 101p | $6 p$ | 5.94\% | 104p | 101p | 3p | 2.97\% |
| 350 g | 121p | 115p | 6p | 5.22\% | 117p | 115p | 2p | 1.74\% |
| 400g | 140p | 133p | $7 p$ | 5.26\% | 136p | 133p | 3p | 2.26\% |
| 450g | 159p | 150p | 9p | 6.00\% | 154p | 150p | 4 p | 2.67\% |
| 500 g | 178p | 168p | 10p | 5.95\% | 173p | 168p | 5p | 2.98\% |
| 600g | 215p | 203p | 12p | 5.91\% | 209p | 203p | 6p | 2.96\% |
| 700 g | 252p | 238p | 14 p | 5.88\% | 244p | 238p | 6p | 2.52\% |
| 750 g | 271p | 255p | 16p | 6.27\% | 263p | 255p | 8p | 3.14\% |
| 800g | 290p | 273p | 17p | 6.23\% | 281p | 273p | 8 p | 2.93\% |
| 900 g | 327p | 310p | 17p | 5.48\% | 317p | 310p | 7 p | 2.26\% |
| 1000g | 364p | 345p | 19p | 5.51\% | 353p | 345p | $8 p$ | 2.32\% |
| 1000g+ | Each additional 250 g or part thereof |  |  |  |  |  |  |  |
|  | 88p | 86p | 2p | 4.87\% to | 85p | 86p | -1p | 1.62\% to |
|  |  |  |  | 2.49\% |  |  |  | -0.99\% |

## Franking

Give your mail a professional image. Franking is a simple and efficient way of adding postage to your mail and a secure way of controlling your postal budget. There is no minimum amount of mail you need to send.
Franking customers who manually select the correct postage on their machine will need to refer to the new prices shown in the tables within this booklet from 7th April 2005. If your franking machine or scales uses a tariff rate chip to determine the correct postage, your manufacturer will contact you in advance of this date to arrange for your chip to be updated.

## Second Class Letter Services

Second Class is our low cost UK mail service. We aim to deliver these items by the third day after posting. Like our First Class service, the price of our Second Class service is the same to anywhere in the UK, and the amount you pay depends on the weight of the item you are sending.

| Weight | Second Class |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change p | Change \% |  |
| 60g | 21p | 21p | Op | 0.00\% |  |
| 100g | 35p | 35p | Op | 0.00\% |  |
| 150 g | 47p | 47p | Op | 0.00\% |  |
| 200g | 58p | 58p | Op | 0.00\% |  |
| 250g | 71p | 71p | Op | 0.00\% |  |
| 300 g | 83p | 83p | Op | 0.00\% |  |
| 350g | 94p | 94p | Op | 0.00\% |  |
| 400g | 114p | 114p | Op | 0.00\% |  |
| 450g | 130p | 130p | Op | 0.00\% |  |
| 500g | 148p | 148p | Op | 0.00\% |  |
| 600g | 175p | 175p | Op | 0.00\% |  |
| 700 g | 200p | 200p | Op | 0.00\% |  |
| 750 g | 212p | 212p | Op | 0.00\% |  |
| 800g | n/a | n/a | n/a | n/a |  |
| 900 g | n/a | n/a | n/a | n/a |  |
| 1000g | n/a | n/a | n/a | n/a |  |
| 1000g+ | Each additional $\mathbf{2 5 0 g}$ or part thereof |  |  |  |  |
|  | n/a | n/a | n/a | n/a |  |

## Standard Parcels

This service is ideal for sending non-urgent parcels within the UK. We aim to deliver parcels within three to five days of posting.

| Weight | Standard Parcels |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change £ | Change \% |
| 1 kg | £3.60 | £3.46 | £0.14 | 4.05\% |
| 1.5 kg | £4.63 | £4.45 | £0.18 | 4.04\% |
| 2 kg | $£ 4.97$ | £4.78 | £0.19 | 3.97\% |
| 4 kg | £7.20 | £7.20 | £0.00 | 0.00\% |
| 6kg | £8.17 | £7.86 | £0.31 | 3.94\% |
| 8kg | $£ 9.32$ | $£ 8.96$ | £0.36 | 4.02\% |
| 10kg | £10.00 | £9.62 | £0.38 | 3.95\% |
| 20kg | £11.65 | £11.21 | £0.44 | 3.93\% |

## Enhanced Compensation Options for Standard Parcels

For a small additional fee, we can provide extra compensation in the event of your parcels being lost or damaged.

| Level | Standard Parcels Compensation per Parcel |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Level | Compensation up to | New price | Old price | Change E | Change \% |
| 1 | £100 | £0.75 | £0.50 | £0.25 | 50.00\% |
| 2 | £250 | £1.75 | £1.15 | £0.60 | 52.17\% |
| 3 | £500 | £3.00 | £2.25 | £0.75 | 33.33\% |

## Special Delivery ${ }^{\text {TM }}$

Our express service for urgent or valuable items guarantees delivery to most areas of the UK by the next working day or your money back. You can choose between Special Delivery ${ }^{\top \mathrm{M}} 9.00$ am and Next Day. Prices are the same to anywhere in the UK, and our Track and Trace system allows you to confirm delivery of your item.

## Special Delivery ${ }^{\text {TM }}$ Next Day

Guaranteed delivery to most areas of the UK by 1pm on the next working day or your money back.

| Weight | Special Delivery Next Day Compensation for loss or damage |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | Compensation up to | New price | Old price | Change £ |
| 100g | £500 | £3.85 | £3.75 | £0.10 |
| 100 g | £1,000 | £4.30 | £4.20 | £0.10 |
| 100g | £2,500 | £5.20 | £5.10 | £0.10 |
| 500g | £500 | £4.25 | £4.05 | £0.20 |
| 500 g | £1,000 | £4.70 | £4.50 | £0.20 |
| 500g | £2,500 | £5.60 | £5.40 | £0.20 |
| 1 kg | £500 | $£ 5.35$ | $£ 5.20$ | £0.15 |
| 1 kg | £1,000 | £5.80 | £5.65 | £0.15 |
| 1 kg | £2,500 | £6.70 | £6.55 | £0.15 |
| 2 kg | £500 | £6.95 | £6.55 | £0.40 |
| 2kg | £1,000 | $£ 7.40$ | £7.00 | £0.40 |
| 2kg | £2,500 | £8.30 | £7.90 | £0.40 |
| 10 kg | £500 | £19.00 | £18.50 | £0.50 |
| 10kg | £1,000 | £19.45 | £18.95 | £0.50 |
| 10kg | £2,500 | £20.35 | £19.85 | £0.50 |

## Special Delivery ${ }^{\text {TM }}$ 9.00am

Guaranteed delivery to most areas of the UK by 9am on the next working day or your money back.

| Weight | Special Delivery 9.00am Compensation for loss or damage |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | Compensation up to | New price | Old price | Change £ |
| 100 g | £50 | £7.95 | £6.95 | £1.00 |
| 100g | £1,000 | £8.75 | £7.40 | £1.35 |
| 100 g | £2,500 | £9.70 | £8.30 | £1.40 |
| 500 g | £50 | £9.85 | £7.65 | £2.20 |
| 500 g | £1,000 | £10.65 | £8.10 | £2.55 |
| 500 g | £2,500 | £11.60 | £9.00 | £2.60 |
| 1 kg | £50 | £12.20 | £9.85 | £2.35 |
| 1 kg | £1,000 | £13.00 | £10.30 | E2.70 |
| 1 kg | £2,500 | £13.95 | £11.20 | £2.75 |
| 2kg | £50 | £15.10 | £12.30 | £2.80 |
| 2 kg | £1,000 | £15.90 | £12.75 | £3.15 |
| 2 kg | £2,500 | £16.85 | £13.65 | £3.20 |

Consequential Loss Fees for Next Day and 9am
(Optional additional cover for users of Special Delivery)

| Compensation | New price | Old price | Change $£$ | Change \% |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $£ 1,000$ | $£ 1.25$ | $£ 1.25$ | $£ 0.00$ | $0.00 \%$ |  |
| $£ 2,500$ | $£ 1.60$ | $£ 2.10$ | $£ 0.00$ | $0.00 \%$ |  |
| $£ 5,000$ | $£ 1.60$ | $£ 2.60$ | $£ 0.00$ | $0.00 \%$ |  |
| $£ 7,500$ | $£ 2.10$ | $£ 3.15$ |  | $£ 0.00$ | $0.00 \%$ |
| $£ 10,000$ | $£ 2.60$ |  | $0.00 \%$ |  |  |

## Special Delivery ${ }^{\text {TM }}$ with Business Response Services

This service ensures that your important or valuable items can be returned to you safely by 1 pm the following day, free of charge to your customers. You'll need to buy a licence to use this service, which also includes a choice of compensation levels.
Annual
licence

Special Delivery with Business Response Services for Next Day only

|  | New price | Old price | $£ 67.50$ | Change $£$ |
| :--- | :--- | :--- | :--- | :--- |

## Recorded (Signed for)

Perfect for important items that are not especially urgent or of a high value, this service provides you with proof of posting and a signature is obtained upon delivery. You can confirm if your item has been delivered via the internet using our Track and Trace system.

Recorded (Signed for) fee

| New price |  | Old price |  | Change p |  | Change \% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 66p |  | 65p |  | 1p |  | 1.54\% |  |  |
| Weight | First Class postage plus Recorded (Signed for) fee |  |  |  | Second Class postage plus Recorded (Signed for) fee |  |  |  |
| Not over | New price | Old price | Change p | Change \% | New price | Old price | Change p | Change \% |
| 60g | 96p | 93p | 3p | 3.23\% | 87p | 86p | 1p | 1.16\% |
| 100 g | 112p | 107p | 5p | 4.67\% | 101p | 100p | 1p | 1.00\% |
| 150 g | 130p | 125p | 5p | 4.00\% | 113p | 112p | 1p | 0.89\% |
| 200g | 145p | 140p | 5p | 3.57\% | 124p | 123p | 1p | 0.81\% |
| 250g | 160p | 153p | 7p | 4.58\% | 137p | 136p | 1p | 0.74\% |
| 300 g | 173p | 166p | 7p | 4.22\% | 149p | 148p | 1p | 0.68\% |
| 350 g | 187p | 180p | 7p | 3.89\% | 160p | 159p | 1p | 0.63\% |
| 400g | 206p | 198p | 8p | 4.04\% | 180p | 179p | 1p | 0.56\% |
| 450g | 225p | 215p | 10p | 4.65\% | 196p | 195p | 1p | 0.51\% |
| 500g | 244p | 233p | 11p | 4.72\% | 214p | 213p | 1p | 0.47\% |
| 600g | 281p | 268p | 13p | 4.85\% | 241p | 240p | 1p | 0.42\% |
| 700 g | 318p | 303p | 15p | 4.95\% | 266p | 265p | 1p | 0.38\% |
| 750 g | 337p | 320p | 17p | 5.31\% | 278p | 277p | 1p | 0.36\% |
| 800g | 356p | 338p | 18p | 5.33\% | n/a | n/a | n/a | n/a |
| 900 g | 393p | 375p | 18p | 4.80\% | n/a | n/a | n/a | n/a |
| 1000g | 430p | 410p | 20p | 4.88\% | n/a | n/a | n/a | n/a |
| 1000g+ | Each additional 250 g or part thereof |  |  |  |  |  |  |  |
|  | 88p | 86p | 2p | 2.33\% | n/a | n/a | n/a | n/a |

Please note that items heavier than 750 g cannot be sent Second Class
Please note the prices shown in the table above are for customers who use standard First and Second Class Recorded (Signed For) mail. Franking and Account customers who wish to post items First Class with Recorded (Signed For) delivery should refer to the First Class Letter Services table on page 4, and add 66 p per item to each of the new prices for Recorded (Signed For) mail.

## Redirection

This service redirects your mail for up to two years after you move your home or business address.

| Time | Redirection |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% |
|  | Social Inland |  |  |  |
| 12 months | £33.60 | £33.00 | $£ 0.60$ | 1.82\% |
| 6 months | £22.40 | £22.00 | £0.40 | 1.82\% |
| 3 months | £14.55 | £14.30 | £0.25 | 1.75\% |
| 1 month | £6.65 | £6.55 | £0.10 | 1.53\% |
|  | Business Inland |  |  |  |
| 12 months | £67.20 | £66.05 | £1.15 | 1.74\% |
| 6 months | $£ 44.80$ | £44.05 | £0.75 | 1.70\% |
| 3 months | £22.40 | £22.00 | £0.40 | 1.82\% |
| 1 month | £13.40 | £13.15 | £0.25 | 1.90\% |
|  | International |  |  |  |
| 12 months | £67.20 | £66.05 | $£ 1.15$ | 1.74\% |
| 6 months | £44.80 | £44.05 | £0.75 | 1.70\% |
| 3 months | £29.10 | £28.60 | £0.50 | 1.75\% |
| 1 month | £13.40 | £13.15 | £0.25 | 1.90\% |

## Keepsafe ${ }^{\text {TM }}$

This service brings you peace of mind if you're going away for a short while. We can hold your mail for up to two months, and deliver it when you ask us to. Apart from the small fee, all we need from you is a week's notice to set up the service, and the names of all the people in the house or company name whose mail you would like us to hold.

| Time | Keepsafe Social |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% |
| 17 Days | £5.35 | £5.25 | £0.10 | 1.90\% |
| 24 Days | £8.55 | £8.40 | £0.15 | 1.79\% |
| 31 Days | £10.70 | £10.50 | £0.20 | 1.90\% |
| 66 Days | £16.05 | £15.75 | £0.30 | 1.90\% |
| Time | Keepsafe Business |  |  |  |
|  | New price | Old price | Change £ | Change \% |
| 5 working days at Christmas and Easter |  |  |  |  |
|  | Free | Free | n/a | n/a |
| 66 days at any time |  |  |  |  |
|  | £16.05 | £15.75 | £0.30 | 1.90\% |

## Pre-Paid Envelopes

With a choice of size and weight options for the UK, these envelopes make it easy to send mail without the need for stamps or a franking machine. They also encourage customers to reply to you.

| Delivery Service | Weight limit | Pre-Paid Envelopes |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not over |  | New price | Old price | Change £ | Change \% |

DL size - small ( $110 \mathrm{~mm} \times 220 \mathrm{~mm}$ )

| First Class | 60g | 100 | £38.50 | £36.50 | £2.00 | 5.48\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 100 windows | £39.00 | £37.00 | £2.00 | 5.41\% |
| Second Class | 60g | 100 | £29.50 | £29.50 | £0.00 | 0.00\% |
|  |  | 100 windows | £30.00 | £30.00 | £0.00 | 0.00\% |
|  |  | C5 size - medium, holds A5 contents ( $162 \mathrm{~mm} \times 229 \mathrm{~mm}$ ) |  |  |  |  |
| First Class | 60g | 100 | £40.00 | £38.00 | £2.00 | 5.26\% |
|  | 100g | 100 | £56.00 | £52.00 | £4.00 | 7.69\% |
| Second Class | 60g | 100 | £31.00 | £31.00 | £0.00 | 0.00\% |
|  | 100g | 100 | £45.00 | £45.00 | £0.00 | 0.00\% |
|  |  | C4 size - large, holds A4 contents ( $228 \mathrm{~mm} \times 320 \mathrm{~mm}$ ) |  |  |  |  |
| First Class | 100g | 100 | £61.50 | £57.50 | £4.00 | 6.96\% |
| Second Class | 100g | 100 | £50.50 | £50.50 | £0.00 | 0.00\% |

## Mailsort ${ }^{\circledR}$

If you send large volumes of mail in the UK, you can make substantial savings by doing some of the sorting yourself. The amount you save depends on the size and weight of the mail you are sending, how quickly it needs to be delivered, and the amount of sorting you can do.

OCR (Optical Character Recognition) requires that you print the address on your mail using certain typefaces, to a prescribed format.

CBC (Customer Barcode) requires a barcode to be added to all items of mail which holds the Postcode and delivery point information.

## Mailsort ${ }^{\oplus} 120$ OCR

For sending letters below 100 g , with a minimum posting of 4,000 items. All mail should be fully addressed and postcoded using an OCR (Optical Character Recognition) font.

## Mailsort ${ }^{\circledR} 120$ CBC

For sending letters below 100 g , with a minimum posting of 4,000 items. All mail should be fully addressed and postcoded and display a customer barcode.

## Mailsort ${ }^{\oplus} 700$ CBC

For sending letters below 100 g , with a minimum posting of 10,000 items. All mail should be fully addressed and postcoded and display a customer barcode.

| Type | Weight | Mailsort 1 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New price | Discount \% |  | Old price | Discount \% |  |
|  |  |  | Direct | Residue |  | Direct | Residue |
|  |  | Volume Band A |  |  |  |  |  |
| 120 OCR | 0-100g | 29.00p | 17.10\% |  | 28.00p | 16.30\% |  |
| 120 CBC | 0-100g | 29.00p | 18.10\% |  | 28.00p | 17.30\% |  |
| 700 | 0-100g | 29.00p | 20.10\% | 10.00\% | 28.00p | 19.30\% | 10.00\% |
|  |  | Volume Band B |  |  |  |  |  |
| 120 OCR | 0-100g | 29.00p | 20.80\% |  | 28.00p | 17.90\% |  |
| 120 CBC | 0-100g | 29.00p | 21.80\% |  | 28.00p | 18.90\% |  |
| 700 | 0-100g | 29.00p | 23.80\% | 10.00\% | 28.00p | 20.90\% | 10.00\% |
|  |  | Volume Band C |  |  |  |  |  |
| 120 OCR | 0-100g | 29.00p | 21.10\% |  | 28.00p | 20.00\% |  |
| 120 CBC | 0-100g | 29.00p | 22.10\% |  | 28.00p | 21.00\% |  |
| 700 | 0-100g | 29.00p | 24.10\% | 10.00\% | 28.00p | 23.00\% | 10.00\% |


| Type | Weight | Mailsort 2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New price | Discount \% |  | Old price | Discount \% |  |
|  |  |  | Direct | Residue |  | Direct | Residue |
|  |  | Volume Band A |  |  |  |  |  |
| 120 OCR | 0-100g | 21.00p | 17.10\% |  | 20.80p | 16.30\% |  |
| 120 CBC | 0-100g | 21.00p | 18.10\% |  | 20.80p | 17.30\% |  |
| 700 | 0-100g | 21.00p | 20.10\% | 10.00\% | 20.80p | 19.30\% | 10.00\% |
|  |  | Volume Band B |  |  |  |  |  |
| 120 OCR | 0-100g | 21.00p | 20.80\% |  | 20.80p | 17.90\% |  |
| 120 CBC | 0-100g | 21.00p | 21.80\% |  | 20.80p | 18.90\% |  |
| 700 | 0-100g | 21.00p | 23.80\% | 10.00\% | 20.80p | 20.90\% | 10.00\% |
|  |  | Volume Band C |  |  |  |  |  |
| 120 OCR | 0-100g | 21.00p | 21.10\% |  | 20.80p | 20.00\% |  |
| 120 CBC | 0-100g | 21.00p | 22.10\% |  | 20.80p | 21.00\% |  |
| 700 | 0-100g | 21.00p | 24.10\% | 10.00\% | 20.80p | 23.00\% | 10.00\% |


| Type | Weight | Mailsort 3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New price | Discount \% |  | Old price | Discount \% |  |
|  |  |  | Direct | Residue |  | Direct | Residue |
|  |  | Volume Band A |  |  |  |  |  |
| 120 OCR | 0-100g | 21.00p | 25.20\% |  | 20.80p | 24.60\% |  |
| 120 CBC | 0-100g | 21.00p | 26.20\% |  | 20.80p | 25.60\% |  |
| 700 | 0-100g | 21.00p | 29.00\% | 17.00\% | 20.80p | 28.50\% | 17.00\% |
|  |  | Volume Band B |  |  |  |  |  |
| 120 OCR | 0-100g | 21.00p | 28.90\% |  | 20.80p | 26.20\% |  |
| 120 CBC | 0-100g | 21.00p | 29.90\% |  | 20.80p | 27.20\% |  |
| 700 | 0-100g | 21.00p | 32.70\% | 17.00\% | 20.80p | 30.10\% | 17.00\% |
|  |  | Volume Band C |  |  |  |  |  |
| 120 OCR | 0-100g | 21.00p | 29.20\% |  | 20.80p | 28.30\% |  |
| 120 CBC | 0-100g | 21.00p | 30.20\% |  | 20.80p | 29.30\% |  |
| 700 | 0-100g | 21.00p | 33.00\% | 17.00\% | 20.80p | 32.20\% | 17.00\% |

## Mailsort ${ }^{\circledR} 120$ \& 700 Changes to Volume Bands

| Weight | Mailsort 1120 \& 700 |  | Mailsort 2120 \& 700 |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | New quantity | Old quantity | New quantity | Old quantity |
|  | Volume Band A |  | Volume Band A |  |
| 100g | <50k / day | <100k / day | <50k / day | <100k / day |
|  | Volume Band B |  | Volume Band B |  |
| 100g | 50k - 99,999 / day | 100,001-250k / day | 50k - 99,999 / day | 100,001-250k / day |
|  | Volume Band C |  | Volume Band C |  |
| 100g | >100k / day | >250k / day | >100k / day | >250k / day |

Weight Mailsort 3120 and 700

| Not over | New quantity | Old quantity |  |
| :---: | :---: | :---: | :---: |
|  | Volume Band A |  |  |
| 100g | <50k / day | <250k |  |
|  | Volume Band B |  |  |
| 100g | 50k - 99,999 / day | 250,001-<1m |  |
|  | Volume Band C |  |  |
| 100g | >100k / day | >1m in 20 days |  |

## Mailsort ${ }^{\circledR}$ Light

If you use Mailsort ${ }^{\circledR}$ for your advertising or promotional mailings, this service is ideal for sending additional teasers or reminders. With Mailsort Light, you can send a postcard or envelope weighing up to 15 g that is capable of being processed by our machines to all or part of the same list as your main mailing, and qualify for a credit.

## Mailsort ${ }^{\circledR} 1400$

For sending mail below 2 kg , with a minimum posting of 4,000 letters ( 2,000 if the entire mailing is within the same postcode) or 1,000 packets.

| Weight | Mailsort 11400 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount \% |  | Old price formula | Discount \% |  |
|  |  | Direct | Residue |  | Direct | Residue |
| 0-60g | 29.00p | 14.40\% | 5.00\% | 28.00p | 14.40\% | 0.00\% |
| 61-100g | (Weight-60) $\times 0.3+29$ | 14.40\% | 5.00\% | (Weight-60) $\times 0.25+28$ | 14.40\% | 0.00\% |
| 101-250g | (Weight-100) $\times 0.29+43$ | 16.40\% | 5.00\% | (Weight-100) $\times 0.27+41.9$ | 16.40\% | 0.00\% |
| 251g-2kg | $($ Weight-250) $\times 0.25+86.5$ | 16.40\% | 5.00\% | (Weight-100) $\times 0.27+41.9$ | 16.40\% | 0.00\% |


| Weight | Mailsort 21400 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount |  | Old price formula | Discour |  |
|  |  | Direct | Residue |  | Direct | Residue |
| 0-60g | 21.00p | 13.00\% | 8.00\% | 20.80p | 13.00\% | 8.00\% |
| 61-100g | (Weight-60) $\times 0.24+23$ | 13.00\% | 8.00\% | (Weight-60) $\times 0.197+22.8$ | 13.00\% | 8.00\% |
| $101-250 \mathrm{~g}$ | (Weight-100) $\times 0.231+34.8$ | 15.50\% | 10.50\% | (Weight-100) $\times 0.221+33.5$ | 15.50\% | 10.50\% |
| 251g-2kg | $($ Weight-250) $\times 0.2+69.5$ | 15.50\% | 10.50\% | (Weight-100) $\times 0.221+33.5$ | 15.50\% | 10.50\% |

Weight Mailsort 31400

|  | New price formula | Discount \% |  | Old price formula | Discount \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Direct | Residue |  | Direct | Residue |
|  | < 50,000 items / day |  |  | 4,000-250,000 items |  |  |
| 0-60g | 21.00p | 24.60\% | 15.00\% | 20.80p | 24.60\% | 15.00\% |
| 61-100g | (Weight-60) $\times 0.24+23$ | 24.60\% | 15.00\% | (Weight-60) $\times 0.197+22.8$ | 24.60\% | 15.00\% |
| 101-250g | (Weight-100) $\times 0.231+34.8$ | 26.40\% | 16.80\% | (Weight-100) $\times 0.221+33.5$ | 26.40\% | 16.80\% |
| 251g-2kg | (Weight-250) $\times 0.2+69.5$ | 26.40\% | 16.80\% | (Weight-100) $\times 0.221+33.5$ | 26.40\% | 16.80\% |
|  | $50 \mathrm{k}-99,999$ items / day |  |  | 250,000-1m items |  |  |
| 0-60g | 21.00p | 28.30\% | 15.00\% | 20.80p | 26.30\% | 15.00\% |
| 61-100g | (Weight-60) $\times 0.24+23$ | 28.30\% | 15.00\% | (Weight-60) $\times 0.197+22.8$ | 27.20\% | 15.00\% |
| 101-250g | (Weight-100) $\times 0.231+34.8$ | 30.10\% | 16.80\% | (Weight-100) $\times 0.221+33.5$ | 29.00\% | 16.80\% |
| 251g-2kg | (Weight-250) $\times 0.2+69.5$ | 30.10\% | 16.80\% | (Weight-100) $\times 0.221+33.5$ | 29.00\% | 16.80\% |
|  | > 100,000 items / day |  |  | $1 \mathrm{~m}+$ items in 20 days |  |  |
| 0-60g | 21.00p | 28.60\% | 15.00\% | 20.80p | 28.30\% | 15.00\% |
| 61-100g | (Weight-60) $\times 0.24+23$ | 30.80\% | 15.00\% | (Weight-60) $\times 0.197+22.8$ | 31.20\% | 15.00\% |
| 101-250g | (Weight-100) $\times 0.231+34.8$ | 32.60\% | 16.80\% | (Weight-100) $\times 0.221+33.5$ | 33.00\% | 16.80\% |
| 251g-2kg | (Weight-250) $\times 0.2+69.5$ | 32.60\% | 16.80\% | (Weight-100) $\times 0.221+33.5$ | 33.00\% | 16.80\% |

## Mailmedia ${ }^{\circledR}$

Do you send your customers advertising mail packs which invite them to respond by mail? If so, you could make big savings with mailmedia. This exclusive service combines the cost of your outbound advertising mailing with that of your inbound replies to bring you substantial discounts. Prices and discounts are determined by the volumes you mail and the expected response rate. The mailmedia calculator can be found on www.royalmail.com/mailmedia

## Mailmedia ${ }^{\oplus}$ clean

Our clean service is designed for customers who post over 1,000 advertising letters which weigh no more than 100 g but don't have time to pre-sort. All we ask is that the addresses are printed in a font that our machines can read i.e. an Optical Character Recognition (OCR) font.

## Mailmedia ${ }^{\oplus} 700$

If you'd like to save money by doing some sorting, mailmedia 700 offers discounts if you sort your mail into approximately 700 predetermined delivery selections. Minimum posting volume is 4,000 items and you also need to include a Customer Barcode (CBC) on each item.

## Mailmedia ${ }^{\circledR} 1400$

Suitable for larger mailings, mailmedia 1400 offers discounts if you're prepared to sort your mail into approximately 1,400 predetermined delivery selections. Our Letters option is available for items up to $\mathrm{C} 5+$ and 100 g in weight, while items up to B4 in size and weighing no more than 1000 g can make use of the Flats option.

## Flatsort 31400 ( $>100 \mathrm{~g}$ )

Perfect for sending mailings up to A4 and B4 size, and over 100 g , with a minimum posting of 4,000 letters ( 2,000 if the entire mailing is within the same postcode) or 1,000 packets.

| Weight | Flatsort 31400 (>100g) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount \% |  | Old price formula | Discount \% |  |
|  |  | Direct | Residue |  | Direct | Residue |
|  | < 50,000 items / day |  |  | 4,000-250,000 items |  |  |
| 101-250g | (Weight-100) $\times 0.231+34.8$ | 28.40\% | 18.80\% | (Weight-100) $\times 0.221+33.5$ | 28.40\% | 18.80\% |
| $251 \mathrm{~g}-2 \mathrm{~kg}$ | (Weight-250) $\times 0.2+69.5$ | 28.40\% | 18.80\% | (Weight-100) $\times 0.221+33.5$ | 28.40\% | 18.80\% |
|  | 50,000 to 99,999 items / day |  |  | 250,001-1m items |  |  |
| 101-250g | (Weight-100) $\times 0.231+34.8$ | 32.10\% | 18.80\% | (Weight-100) $\times 0.221+33.5$ | 31.00\% | 18.80\% |
| $251 \mathrm{~g}-2 \mathrm{~kg}$ | (Weight-250) $\times 0.2+69.5$ | 32.10\% | 18.80\% | (Weight-250) $\times 0.221+33.5$ | 31.00\% | 18.80\% |
|  | > 100,000 items / day |  |  | $1 \mathrm{~m}+\mathrm{items}$ |  |  |
| 101-250g | (Weight-100) $\times 0.231+34.8$ | 34.60\% | 18.80\% | (Weight-100) $\times 0.221+33.5$ | 35.00\% | 18.80\% |
| $251 \mathrm{~g}-2 \mathrm{~kg}$ | (Weight-250) $\times 0.2+69.5$ | 34.60\% | 18.80\% | (Weight-250) $\times 0.221+33.5$ | 35.00\% | 18.80\% |

## Walksort ${ }^{\circledR}$

If your Walksort ${ }^{\oplus}$ mailing reaches a penetration index of $10 \%$ or more and you are able to sort down to postal walks, you may benefit from greater discounts. Walksort ${ }^{\circledR}$ is ideal for sending items weighing below 1 kg . You must post at least 4,000 letters ( 2,000 if the entire mailing is within the same postcode area), or 1,000 packets.

| Weight | Walksort 1 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount \% |  | Old price formula | Discount \% |  |
|  |  | Direct | Residue |  | Direct | Residue |
| 0-60g | 29.00p | 34.00\% | n/a | 28.00p | 35.00\% | n/a |
| 61-100g | (Weight-60) $\times 0.3+29$ | 39.50\% | n/a | (Weight-60) $\times 0.25+28$ | 39.00\% | n/a |
| 101-250g | (Weight-100) $\times 0.29+43$ | 41.10\% | n/a | (Weight-100) $\times 0.27+41.9$ | 41.60\% | n/a |
| $251 \mathrm{~g}-1 \mathrm{~kg}$ | (Weight-250) $\times 0.25+86.5$ | 41.10\% | n/a | (Weight-100) $\times 0.27+41.9$ | 41.60\% | n/a |


| Weight | Walksort 2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount |  | Old price formula | Discoun |  |
|  |  | Direct | Residue |  | Direct | Residue |
| 0-60g | 21.00p | 34.00\% | n/a | 20.80p | 36.00\% | n/a |
| $61-100 \mathrm{~g}$ | (Weight-60) $\times 0.24+23$ | 39.50\% | n/a | (Weight-60) $\times 0.197+22.8$ | 40.00\% | n/a |
| 101-250g | $($ Weight-100) $\times 0.231+34.8$ | 41.10\% | n/a | (Weight-100) $\times 0.221+33.5$ | 41.50\% | n/a |
| $251 \mathrm{~g}-1 \mathrm{~kg}$ | $($ Weight-250) $\times 0.2+69.5$ | 41.10\% | n/a | $($ Weight-100) $\times 0.221+33.5$ | 41.50\% | n/a |

## Presstream ${ }^{\text {M }}$

This is the ideal way to send newspapers, newsletters, journals and magazines up to 2 kg . You can save money by pre-sorting your mail, and Presstream ${ }^{\text {TM }}$ also lets you choose how you want your mail to be sent, to suit your delivery times and budget.

## Specific changes to Presstream ${ }^{\text {TM }}$ are:

- Standard and profile straight line price lines are recombined, following their separation in 2004
- The Early Posting discount has also been removed to bring Presstream ${ }^{\text {TM }}$ into line with Mailsort ${ }^{\text {TM }}$
- There are increases in the level of direct and residue discounts allowed
- The Profile Price cap has been standardised at $30 \%$ regardless of a multicopy element
- The weight band has been lowered to 250 g from 300 g

| Weight | Presstream 1 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount \% |  | Old price formula | Discount \% |  |
|  |  | Direct | Residue |  | Direct | Residue |
|  | Presstream 1 (Standard) |  |  |  |  |  |
| 0-60g | 22.00p | 13.00\% | 5.00\% | 20.90p | 13.00\% | 0.00\% |
| 61-250g | (Weight-60) $\times 0.1267+22.0$ | 16.40\% | 8.00\% | (Weight-60) $\times 0.1550+20.9$ | 13.00\% | 0.00\% |
| 251g-2kg | (Weight-250) $\times 0.1087+46.2$ | 16.40\% | 8.00\% | (Weight-300) $\times 0.1130+58.1$ | 13.00\% | 0.00\% |
|  | Presstream 1 (Profile) |  |  |  |  |  |
| 0-60g | 22.00p | 13.00\% | 5.00\% | 20.80p | 13.00\% | 0.00\% |
| 61-250g | (Weight-60) $\times 0.1267+22.0$ | 16.40\% | 8.00\% | (Weight-60) $\times 0.1174+20.8$ | 13.00\% | 0.00\% |
| 251g-2kg | (Weight-250) $\times 0.1087+46.2$ | 16.40\% | 8.00\% | (Weight-300) $\times 0.0971+49.0$ | 13.00\% | 0.00\% |


| Weight | Presstream 2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount \% |  | Old price formula | Discount \% |  |
|  |  | Direct | Residue |  | Direct | Residue |
|  | Presstream 2 (Standard) |  |  |  |  |  |
| 0-60g | 21.00p | 13.00\% | 8.00\% | 20.90p | 13.00\% | 8.00\% |
| $61-250 \mathrm{~g}$ | (Weight-60) $\times 0.1221+21.0$ | 15.50\% | 10.50\% | (Weight-60) $\times 0.1330+20.9$ | 13.00\% | 8.00\% |
| $251 \mathrm{~g}-2 \mathrm{~kg}$ | $($ Weight-250) $\times 0.0973+44.2$ | 15.50\% | 10.50\% | (Weight-300) $\times 0.1020+52.9$ | 13.00\% | 8.00\% |
|  | Presstream 2 (Profile) |  |  |  |  |  |
| 0-60g | 21.00p | 13.00\% | 8.00\% | 20.80p | 13.00\% | 8.00\% |
| 61-250g | (Weight-60) $\times 0.1221+21.0$ | 15.50\% | 10.50\% | (Weight-60) $\times 0.1038+20.8$ | 13.00\% | 8.00\% |
| 251g-2kg | $($ Weight-250) $\times 0.0973+44.2$ | 15.50\% | 10.50\% | (Weight-300) $\times 0.0889+45.7$ | 13.00\% | 8.00\% |

## Presstream ${ }^{\text {TM }}$ Walksort

If your Presstream ${ }^{\top M}$ mailing reaches the required penetration index and you are able to sort it down to walk, you will be able to benefit from greater discounts. This service gives you an additional 5.5\% discount over Presstream ${ }^{\text {TM }}$ prices.

| Weight | Presstream Walksort 1 |  |  | Presstream Walksort 2 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price formula | Discount |  | New price formula | Discount |  |
|  |  | Direct | Residue |  | Direct | Residue |
|  | Presstream Walksort 1 (Standard) |  |  | Presstream Walksort 2 (Standard) |  |  |
| 0-60g | 22.00p | 18.50\% | n/a | 21.00p | 18.50\% | n/a |
| 61-250g | (Weight-60) $\times 0.1267+22.0$ | 21.90\% | n/a | (Weight-60) $\times 0.1221+21.0$ | 21.00\% | n/a |
| 251g-2kg | (Weight-250) $\times 0.1087+46.2$ | 21.90\% | n/a | (Weight-250) $\times 0.0973+44.2$ | 21.00\% | n/a |
|  | Presstream Walksort 1 (Profile price) |  |  | Presstream Walksort 2 (Profile price) |  |  |
| 0-60g | 22.00p | 18.50\% | n/a | 21.00p | 18.50\% | n/a |
| 61-250g | (Weight-60) $\times 0.1267+22.0$ | 21.90\% | n/a | (Weight-60) $\times 0.1221+21.0$ | 21.00\% | n/a |
| 251g-2kg | $($ Weight-250) $\times 0.1087+46.2$ | 21.90\% | n/a | $($ Weight-250) $\times 0.0973+44.2$ | 21.00\% | n/a |

## Cleanmail ${ }^{\oplus}$

Our Cleanmail ${ }^{\circledR}$ service is designed for customers who post over 1,000 letters but don't have time to pre-sort. With a little preparation you can still make considerable savings - and choose from First or Second Class delivery.

| Weight | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change p | Change \% | New price | Old price | Change p | Change \% |
|  | Cleanmail OCR |  |  |  | Cleanmail OCR |  |  |  |
| 60g | 27.60p | 27.00p | 0.60p | 2.22\% | 20.00p | 20.20p | -0.20p | -0.99\% |
| 100g | 27.60p | 40.50p | -12.90p | -31.85\% | 20.00p | 33.70p | -13.70p | -40.65\% |
|  | Cleanmail CBC |  |  |  | Cleanmail CBC |  |  |  |
| 60g | 27.00p | 26.40p | 0.60p | 2.27\% | 19.50p | 19.80p | -0.30p | -1.52\% |
| 100 g | 27.00p | 26.40p | 0.60p | 2.27\% | 19.50p | 19.80p | -0.30p | -1.52\% |
|  | Cleanmail Plus OCR |  |  |  | Cleanmail Plus OCR |  |  |  |
| 60g | 26.70p | n/a |  |  | 19.30p | n/a |  |  |
| 100g | 26.70p | n/a |  |  | 19.30p | n/a |  |  |
|  | Cleanmail Plus CBC |  |  |  | Cleanmail Plus CBC |  |  |  |
| 60g | 26.10p | n/a |  |  | 18.90p | n/a |  |  |
| 100g | 26.10p | n/a |  |  | 18.90p | n/a |  |  |

## First Class Packetpost, ${ }^{\text {TM }}$ Packetsort $^{\text {TM }} 8$ and Flatsort $^{\text {TM }} 8$

Packetpost ${ }^{\text {TM }}$ is a flexible service that can save you time and money if you regularly send packages. You must post a minimum of 5,000 packets a year to use this service. Packetsort ${ }^{\text {TM }} 8$ can increase your discount if you sort your mail into 8 geographical groups. Flatsort ${ }^{\text {TM }} 8$ has the same mailing requirement as Packetsort but is only for 'Flats' or 'Large Letters'. For Packetsort 8 and Flatsort 8 the minimum requirement is 250 items per posting.

| Average | Packetpost |  |  | Packetsort 8 <br> Weight |  |  |  | Flatsort 8 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| @ |  |  |  |  |  |  |  |  |  |


| Average Weight | Packetpost |  |  | Packetsort 8 @ 4\% discount |  | Flatsort 8 @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 390g | 126.20p | 121.10p | 4.20\% | 121.20p | 116.30p | 118.60p | 113.80p |
| 400g | 128.70p | 122.90p | 4.70\% | 123.60p | 118.00p | 121.00p | 115.50p |
| 410 g | 131.20p | 124.80p | 5.10\% | 126.00p | 119.80p | 123.30p | 117.30p |
| 420g | 133.70p | 128.30p | 4.20\% | 128.40p | 123.20p | 125.70p | 120.60p |
| 430g | 136.20p | 131.70p | 3.40\% | 130.80p | 126.40p | 128.00p | 123.80p |
| 440g | 138.60p | 135.10p | 2.60\% | 133.10p | 129.70p | 130.30p | 127.00p |
| 450g | 141.10p | 138.50p | 1.90\% | 135.50p | 133.00p | 132.60p | 130.20p |
| 460g | 143.60p | 141.90p | 1.20\% | 137.90p | 136.20p | 135.00p | 133.40p |
| 470g | 146.10p | 145.30p | 0.60\% | 140.30p | 139.50p | 137.30p | 136.60p |
| 480g | 148.60p | 148.60p | 0.00\% | 142.70p | 142.70p | 139.70p | 139.70p |
| 490g | 151.00p | 152.00p | -0.70\% | 145.00p | 145.90p | 141.90p | 142.90p |
| 500g | 154.20p | 155.40p | -0.80\% | 148.00p | 149.20p | 144.90p | 146.10p |
| 510 g | 157.40p | 158.70p | -0.80\% | 151.10p | 152.40p | 148.00p | 149.20p |
| 520 g | 160.60p | 162.10p | -0.90\% | 154.20p | 155.60p | 151.00p | 152.40p |
| 530 g | 163.80p | 165.40p | -1.00\% | 157.20p | 158.80p | 154.00p | 155.50p |
| 540g | 167.00p | 168.70p | -1.00\% | 160.30p | 162.00p | 157.00p | 158.60p |
| 550g | 170.20p | 172.00p | -1.00\% | 163.40p | 165.10p | 160.00p | 161.70p |
| 560g | 173.40p | 175.30p | -1.10\% | 166.50p | 168.30p | 163.00p | 164.80p |
| 570g | 176.60p | 178.60p | -1.10\% | 169.50p | 171.50p | 166.00p | 167.90p |
| 580 g | 179.70p | 181.90p | -1.20\% | 172.50p | 174.60p | 168.90p | 171.00p |
| 590 g | 182.90p | 185.20p | -1.20\% | 175.60p | 177.80p | 171.90p | 174.10p |
| 600g | 186.00p | 188.50p | -1.30\% | 178.60p | 181.00p | 174.80p | 177.20p |
| 610g | 189.10p | 191.80p | -1.40\% | 181.50p | 184.10p | 177.80p | 180.30p |
| 620 g | 192.20p | 195.00p | -1.40\% | 184.50p | 187.20p | 180.70p | 183.30p |
| 630 g | 195.30p | 198.30p | -1.50\% | 187.50p | 190.40p | 183.60p | 186.40p |
| 640g | 198.40p | 201.50p | -1.50\% | 190.50p | 193.40p | 186.50p | 189.40p |
| 650g | 201.50p | 204.80p | -1.60\% | 193.40p | 196.60p | 189.40p | 192.50p |
| 660g | 204.60p | 208.00p | -1.60\% | 196.40p | 199.70p | 192.30p | 195.50p |
| 670g | 207.70p | 211.20p | -1.70\% | 199.40p | 202.80p | 195.20p | 198.50p |
| 680 g | 210.70p | 214.50p | -1.80\% | 202.30p | 205.90p | 198.10p | 201.60p |
| 690g | 213.80p | 217.70p | -1.80\% | 205.20p | 209.00p | 201.00p | 204.60p |
| 700 g | 216.80p | 220.90p | -1.90\% | 208.10p | 212.10p | 203.80p | 207.60p |
| 710g | 219.80p | 224.00p | -1.90\% | 211.00p | 215.00p | 206.60p | 210.60p |
| 720 g | 222.80p | 227.20p | -1.90\% | 213.90p | 218.10p | 209.40p | 213.60p |
| 730 g | 225.80p | 230.40p | -2.00\% | 216.80p | 221.20p | 212.30p | 216.60p |
| 740g | 228.80p | 233.60p | -2.10\% | 219.60p | 224.30p | 215.10p | 219.60p |
| 750 g | 231.80p | 236.70p | -2.10\% | 222.50p | 227.20p | 217.90p | 222.50p |
| 760g | 234.80p | 239.90p | -2.10\% | 225.40p | 230.30p | 220.70p | 225.50p |
| 770g | 237.80p | 243.00p | -2.10\% | 228.30p | 233.30p | 223.50p | 228.40p |
| 780 g | 240.70p | 246.20p | -2.20\% | 231.10p | 236.40p | 226.30p | 231.40p |
| 790g | 243.70p | 249.30p | -2.20\% | 234.00p | 239.30p | 229.10p | 234.30p |


| Average Weight | Packetpost |  |  | Packetsort 8 @ 4\% discount |  | Flatsort 8 @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 800g | 246.60p | 252.40p | -2.30\% | 236.70p | 242.30p | 231.80p | 237.30p |
| 810 g | 249.50p | 255.50p | -2.30\% | 239.50p | 245.30p | 234.50p | 240.20p |
| 820 g | 252.40p | 258.60p | -2.40\% | 242.30p | 248.30p | 237.30p | 243.10p |
| 830 g | 255.30p | 261.70p | -2.40\% | 245.10p | 251.20p | 240.00p | 246.00p |
| 840g | 258.20p | 264.80p | -2.50\% | 247.90p | 254.20p | 242.70p | 248.90p |
| 850 g | 261.10p | 267.90p | -2.50\% | 250.70p | 257.20p | 245.40p | 251.80p |
| 860g | 264.00p | 271.00p | -2.60\% | 253.40p | 260.20p | 248.20p | 254.70p |
| 870g | 266.90p | 274.00p | -2.60\% | 256.20p | 263.00p | 250.90p | 257.60p |
| 880 g | 269.70p | 277.10p | -2.70\% | 258.90p | 266.00p | 253.50p | 260.50p |
| 890g | 272.60p | 280.10p | -2.70\% | 261.70p | 268.90p | 256.20p | 263.30p |
| 900 g | 275.40p | 283.20p | -2.80\% | 264.40p | 271.90p | 258.90p | 266.20p |
| 910 g | 278.20p | 286.20p | -2.80\% | 267.10p | 274.80p | 261.50p | 269.00p |
| 920g | 281.00p | 289.20p | -2.80\% | 269.80p | 277.60p | 264.10p | 271.80p |
| 930g | 283.80p | 292.20p | -2.90\% | 272.40p | 280.50p | 266.80p | 274.70p |
| 940 g | 286.60p | 295.20p | -2.90\% | 275.10p | 283.40p | 269.40p | 277.50p |
| 950 g | 289.40p | 298.20p | -3.00\% | 277.80p | 286.30p | 272.00p | 280.30p |
| 960g | 292.20p | 301.20p | -3.00\% | 280.50p | 289.20p | 274.70p | 283.10p |
| 970g | 295.00p | 304.20p | -3.00\% | 283.20p | 292.00p | 277.30p | 285.90p |
| 980g | 297.70p | 307.20p | -3.10\% | 285.80p | 294.90p | 279.80p | 288.80p |
| 990g | 300.50p | 310.10p | -3.10\% | 288.50p | 297.70p | 282.50p | 291.50p |
| 1000g | 303.20p | 313.10p | -3.20\% | 291.10p | 300.60p | 285.00p | 294.30p |
| 1010g | 305.90p | 316.10p | -3.20\% | 293.70p | 303.50p | 287.50p | 297.10p |
| 1020g | 308.60p | 319.00p | -3.30\% | 296.30p | 306.20p | 290.10p | 299.90p |
| 1030g | 311.30p | 321.90p | -3.30\% | 298.80p | 309.00p | 292.60p | 302.60p |
| 1040g | 314.00p | 324.90p | -3.40\% | 301.40p | 311.90p | 295.20p | 305.40p |
| 1050 g | 316.70 p | 327.80p | -3.40\% | 304.00p | 314.70p | 297.70p | 308.10p |
| 1060g | 319.40p | 330.70p | -3.40\% | 306.60p | 317.50p | 300.20p | 310.90p |
| 1070g | 322.10p | 333.60p | -3.40\% | 309.20p | 320.30p | 302.80p | 313.60p |
| 1080g | 324.70p | 336.50p | -3.50\% | 311.70p | 323.00p | 305.20p | 316.30p |
| 1090g | 327.40p | 339.40p | -3.50\% | 314.30p | 325.80p | 307.80p | 319.00p |
| 1100g | 330.00p | 342.30p | -3.60\% | 316.80p | 328.60p | 310.20p | 321.80p |
| 1110g | 332.60p | 345.10p | -3.60\% | 319.30p | 331.30p | 312.60p | 324.40p |
| 1120g | 335.20p | 348.00p | -3.70\% | 321.80p | 334.10p | 315.10p | 327.10p |
| 1130g | 337.80p | 350.80p | -3.70\% | 324.30p | 336.80p | 317.50p | 329.80p |
| 1140 g | 340.40p | 353.70p | -3.80\% | 326.80p | 339.60p | 320.00p | 332.50p |
| 1150 g | 343.00p | 356.50p | -3.80\% | 329.30p | 342.20p | 322.40p | 335.10p |
| 1160g | 345.60p | 359.40p | -3.80\% | 331.80p | 345.00p | 324.90p | 337.80p |
| 1170 g | 348.20p | 362.20p | -3.90\% | 334.30p | 347.70p | 327.30p | 340.50p |
| 1180 g | 350.70p | 365.00p | -3.90\% | 336.70p | 350.40p | 329.70p | 343.10p |
| 1190 g | 353.30p | 367.80p | -3.90\% | 339.20p | 353.10p | 332.10p | 345.70p |
| 1200 g | 355.80p | 370.60p | -4.00\% | 341.60p | 355.80p | 334.50p | 348.40p |


| Average Weight | Packetpost |  |  | Packetsort 8 <br> @ 4\% discount |  | Flatsort 8 @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 1210g | 358.30p | 373.40p | -4.00\% | 344.00p | 358.50p | 336.80p | 351.00p |
| 1220g | 360.80p | 376.20p | -4.10\% | 346.40p | 361.20p | 339.20p | 353.60p |
| 1230 g | 363.30p | 379.00p | -4.10\% | 348.80p | 363.80p | 341.50p | 356.30p |
| 1240 g | 365.80p | 381.70p | -4.20\% | 351.20p | 366.40p | 343.90p | 358.80p |
| 1250 g | 368.30p | 384.50p | -4.20\% | 353.60p | 369.10p | 346.20p | 361.40p |
| 1260 g | 370.80p | 387.20p | -4.20\% | 356.00p | 371.70p | 348.60p | 364.00p |
| 1270 g | 373.30p | 390.00p | -4.30\% | 358.40p | 374.40p | 350.90p | 366.60p |
| 1280 g | 375.70p | 392.70p | -4.30\% | 360.70p | 377.00p | 353.20p | 369.10p |
| 1290 g | 378.20p | 395.40p | -4.40\% | 363.10p | 379.60p | 355.50p | 371.70p |
| 1300 g | 380.60p | 398.20p | -4.40\% | 365.40p | 382.30p | 357.80p | 374.30p |
| 1310g | 383.00p | 400.90p | -4.50\% | 367.70p | 384.90p | 360.00p | 376.80p |
| 1320 g | 385.40p | 403.60p | -4.50\% | 370.00p | 387.50p | 362.30p | 379.40p |
| 1330 g | 387.80p | 406.30p | -4.60\% | 372.30p | 390.00p | 364.50p | 381.90p |
| 1340g | 390.20p | 408.90p | -4.60\% | 374.60p | 392.50p | 366.80p | 384.40p |
| 1350 g | 392.60p | 411.60p | -4.60\% | 376.90p | 395.10p | 369.00p | 386.90p |
| 1360g | 395.00p | 414.30p | -4.70\% | 379.20p | 397.70p | 371.30p | 389.40p |
| 1370g | 397.40p | 417.00p | -4.70\% | 381.50p | 400.30p | 373.60p | 392.00p |
| 1380 g | 399.70p | 419.60p | -4.70\% | 383.70p | 402.80p | 375.70p | 394.40p |
| 1390g | 402.10p | 422.30p | -4.80\% | 386.00p | 405.40p | 378.00p | 397.00p |
| 1400g | 404.40p | 424.90p | -4.80\% | 388.20p | 407.90p | 380.10p | 399.40p |
| 1410g | 406.70p | 427.50p | -4.90\% | 390.40p | 410.40p | 382.30p | 401.90p |
| 1420 g | 409.00p | 430.20p | -4.90\% | 392.60p | 413.00p | 384.50p | 404.40p |
| 1430g | 411.30p | 432.80p | -5.00\% | 394.80p | 415.50p | 386.60p | 406.80p |
| 1440 g | 413.60p | 435.40p | -5.00\% | 397.10p | 418.00p | 388.80p | 409.30p |
| 1450 g | 415.90p | 438.00p | -5.00\% | 399.30p | 420.50p | 390.90p | 411.70p |
| 1460g | 418.20p | 440.60p | -5.10\% | 401.50p | 423.00p | 393.10p | 414.20p |
| 1470 g | 420.50p | 443.10p | -5.10\% | 403.70p | 425.40p | 395.30p | 416.50p |
| 1480g | 422.70p | 445.70p | -5.20\% | 405.80p | 427.90p | 397.30p | 419.00p |
| 1490g | 425.00p | 448.30p | -5.20\% | 408.00p | 430.40p | 399.50p | 421.40p |
| 1500 g | 427.20p | 450.80p | -5.20\% | 410.10p | 432.80p | 401.60p | 423.80p |
| 1510g | 429.40p | 453.40p | -5.30\% | 412.20p | 435.30p | 403.60p | 426.20p |
| 1520g | 431.60p | 455.90p | -5.30\% | 414.30p | 437.70p | 405.70p | 428.50p |
| 1530g | 433.80p | 458.50p | -5.40\% | 416.40p | 440.20p | 407.80p | 431.00p |
| 1540g | 436.00p | 461.00p | -5.40\% | 418.60p | 442.60p | 409.80p | 433.30p |
| 1550 g | 438.20p | 463.50p | -5.50\% | 420.70p | 445.00p | 411.90p | 435.70p |
| 1560g | 440.40p | 466.00p | -5.50\% | 422.80p | 447.40p | 414.00p | 438.00p |
| 1570g | 442.60p | 468.50p | -5.50\% | 424.90p | 449.80p | 416.00p | 440.40p |
| 1580g | 444.70p | 471.00p | -5.60\% | 426.90p | 452.20p | 418.00p | 442.70p |
| 1590 g | 446.90p | 473.50p | -5.60\% | 429.00p | 454.60p | 420.10p | 445.10p |
| 1600 g | 449.00p | 476.00p | -5.70\% | 431.00p | 457.00p | 422.10p | 447.40p |
| 1610g | 451.10p | 478.50p | -5.70\% | 433.10p | 459.40p | 424.00p | 449.80p |
| 23 |  |  |  |  |  |  |  |


| Average Weight | Packetpost |  |  | Packetsort 8 @ 4\% discount |  | Flatsort 8 <br> @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 1620g | 453.20p | 480.90p | -5.80\% | 435.10p | 461.70p | 426.00p | 452.00p |
| 1630g | 455.30p | 483.40p | -5.80\% | 437.10p | 464.10p | 428.00p | 454.40p |
| 1640 g | 457.40p | 485.80p | -5.80\% | 439.10p | 466.40p | 430.00p | 456.70p |
| 1650g | 459.50p | 488.30p | -5.90\% | 441.10p | 468.80p | 431.90p | 459.00p |
| 1660g | 461.60p | 490.70p | -5.90\% | 443.10p | 471.10p | 433.90p | 461.30p |
| 1670g | 463.70p | 493.10p | -6.00\% | 445.20p | 473.40p | 435.90p | 463.50p |
| 1680g | 465.70p | 495.50p | -6.00\% | 447.10p | 475.70p | 437.80p | 465.80p |
| 1690g | 467.80p | 497.90p | -6.00\% | 449.10p | 478.00p | 439.70p | 468.00p |
| 1700g | 469.80p | 500.30p | -6.10\% | 451.00p | 480.30p | 441.60p | 470.30p |
| 1710g | 471.80p | 502.70p | -6.10\% | 452.90p | 482.60p | 443.50p | 472.50p |
| 1720g | 473.80p | 505.10p | -6.20\% | 454.80p | 484.90p | 445.40p | 474.80p |
| 1730g | 475.80p | 507.50p | -6.20\% | 456.80p | 487.20p | 447.30p | 477.10p |
| 1740 g | 477.80p | 509.90p | -6.30\% | 458.70p | 489.50p | 449.10p | 479.30p |
| 1750g | 479.80p | 512.20p | -6.30\% | 460.60p | 491.70p | 451.00p | 481.50p |
| 1760g | 481.80p | 514.60p | -6.40\% | 462.50p | 494.00p | 452.90p | 483.70p |
| 1770g | 483.80p | 516.90p | -6.40\% | 464.40p | 496.20p | 454.80p | 485.90p |
| 1780g | 485.70p | 519.30p | -6.50\% | 466.30p | 498.50p | 456.60p | 488.10p |
| 1790g | 487.70p | 521.60p | -6.50\% | 468.20p | 500.70p | 458.40p | 490.30p |
| 1800 g | 489.60p | 523.90p | -6.50\% | 470.00p | 502.90p | 460.20p | 492.50p |
| 1810g | 491.50p | 526.20p | -6.60\% | 471.80p | 505.20p | 462.00p | 494.60p |
| 1820g | 493.40p | 528.50p | -6.60\% | 473.70p | 507.40p | 463.80p | 496.80p |
| 1830g | 495.30p | 530.80p | -6.70\% | 475.50p | 509.60p | 465.60p | 499.00p |
| 1840g | 497.20p | 533.10p | -6.70\% | 477.30p | 511.80p | 467.40p | 501.10p |
| 1850g | 499.10p | 535.40p | -6.80\% | 479.10p | 514.00p | 469.20p | 503.30p |
| 1860g | 501.00p | 537.60p | -6.80\% | 481.00p | 516.10p | 470.90p | 505.30p |
| 1870g | 502.90p | 539.90p | -6.90\% | 482.80p | 518.30p | 472.70p | 507.50p |
| 1880g | 504.70p | 542.20p | -6.90\% | 484.50p | 520.50p | 474.40p | 509.70p |
| 1890g | 506.60p | 544.40p | -6.90\% | 486.30p | 522.60p | 476.20p | 511.70p |
| 1900g | 508.40p | 546.60p | -7.00\% | 488.10p | 524.70p | 477.90p | 513.80p |
| 1910g | 510.20p | 548.90p | -7.10\% | 489.80p | 526.90p | 479.60p | 516.00p |
| 1920g | 512.00p | 551.10p | -7.10\% | 491.50p | 529.10p | 481.30p | 518.00p |
| 1930g | 513.80p | 553.30p | -7.10\% | 493.20p | 531.20p | 483.00p | 520.10p |
| 1940g | 515.60p | 555.50p | -7.20\% | 495.00p | 533.30p | 484.70p | 522.20p |
| 1950g | 517.40p | 557.70p | -7.20\% | 496.70p | 535.40p | 486.40p | 524.20p |
| 1960g | 519.20p | 559.90p | -7.30\% | 498.40p | 537.50p | 488.00p | 526.30p |
| 1970g | 521.00p | 562.10p | -7.30\% | 500.20p | 539.60p | 489.70p | 528.40p |
| 1980g | 522.70p | 564.30p | -7.40\% | 501.80p | 541.70p | 491.30p | 530.40p |
| 1990g | 524.50p | 566.40p | -7.40\% | 503.50p | 543.70p | 493.00p | 532.40p |
| 2000g | 526.20p | 568.60p | -7.50\% | 505.20p | 545.90p | 494.60p | 534.50p |
| 2000g+ | Each additional 20 g or part thereof |  |  |  |  |  |  |
| per 20 g | 3.60p | 4.40p | -18.20\% | 3.40p | 4.20p | 3.30p | 4.20p |
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## Second Class Packetpost, ${ }^{\text {TM }}$ Packetsort ${ }^{\text {TM }} 8$ and Flatsort $^{\text {TM }} 8$

| Average Weight | Packetpost |  |  | Packetsort 8 <br> @ 4\% discount |  | Flatsort 8 @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 61g | 29.10p | 27.80p | 4.70\% | n/a | n/a | n/a | n/a |
| 70 g | 34.50p | 32.90p | 4.20\% | n/a | n/a | n/a | n/a |
| 80g | 35.00p | 35.00p | 0.00\% | n/a | n/a | n/a | n/a |
| 90 g | 35.00p | 35.00p | 0.00\% | n/a | n/a | n/a | n/a |
| 100 g | 35.00p | 35.00p | 0.00\% | 33.60p | 33.60p | 32.90p | 32.90p |
| 110 g | 38.40p | 38.40p | 0.00\% | 36.90p | 36.90p | 36.10p | 36.10p |
| 120g | 40.60p | 40.60p | 0.00\% | 39.00p | 39.00p | 38.20p | 38.20p |
| 130 g | 42.80p | 42.80p | 0.00\% | 41.10 p | 41.10p | 40.20p | 40.20p |
| 140g | 44.90p | 44.90p | 0.00\% | 43.10p | 43.10p | 42.20p | 42.20p |
| 150 g | 47.00p | 47.10p | -0.20\% | 45.10p | 45.20p | 44.20p | 44.30p |
| 160 g | 49.30p | 49.30p | 0.00\% | 47.30p | 47.30p | 46.30p | 46.30p |
| 170 g | 51.40p | 51.40p | 0.00\% | 49.30p | 49.30p | 48.30p | 48.30p |
| 180 g | 53.60p | 53.60p | 0.00\% | 51.50p | 51.50p | 50.40p | 50.40p |
| 190g | 55.70p | 55.70p | 0.00\% | 53.50p | 53.50p | 52.40p | 52.40p |
| 200g | 57.90p | 57.90p | 0.00\% | 55.60p | 55.60p | 54.40p | 54.40p |
| 210g | 60.00p | 60.10p | -0.20\% | 57.60p | 57.70p | 56.40p | 56.50p |
| 220g | 62.40p | 62.20p | 0.30\% | 59.90p | 59.70p | 58.70p | 58.50p |
| 230 g | 64.80p | 64.40p | 0.60\% | 62.20p | 61.80p | 60.90p | 60.50p |
| 240g | 67.20p | 66.50p | 1.10\% | 64.50p | 63.80p | 63.20p | 62.50p |
| 250g | 69.60p | 68.70p | 1.30\% | 66.80p | 66.00p | 65.40p | 64.60p |
| 260g | 72.00p | 70.90p | 1.60\% | 69.10p | 68.10p | 67.70p | 66.60p |
| 270g | 74.40p | 73.00p | 1.90\% | 71.40p | 70.10p | 69.90p | 68.60p |
| 280g | 76.80p | 75.20p | 2.10\% | 73.70p | 72.20p | 72.20p | 70.70p |
| 290g | 79.20p | 77.30p | 2.50\% | 76.00p | 74.20p | 74.40p | 72.70p |
| 300 g | 81.60p | 79.50p | 2.60\% | 78.30p | 76.30p | 76.70p | 74.70p |
| 310 g | 83.90p | 81.60p | 2.80\% | 80.50p | 78.30p | 78.90p | 76.70p |
| 320 g | 86.30p | 83.80p | 3.00\% | 82.80p | 80.40p | 81.10p | 78.80p |
| 330 g | 88.70p | 85.90p | 3.30\% | 85.20p | 82.50p | 83.40p | 80.70p |
| 340g | 91.00p | 88.10p | 3.30\% | 87.40p | 84.60p | 85.50p | 82.80p |
| 350 g | 93.40p | 90.20p | 3.50\% | 89.70p | 86.60p | 87.80p | 84.80p |
| 360g | 95.80p | 92.40p | 3.70\% | 92.00p | 88.70p | 90.10p | 86.90p |
| 370g | 98.10p | 94.50p | 3.80\% | 94.20p | 90.70p | 92.20p | 88.80p |
| 380 g | 100.50p | 96.70p | 3.90\% | 96.50p | 92.80p | 94.50p | 90.90p |
| 390g | 102.80p | 98.80p | 4.00\% | 98.70p | 94.80p | 96.60p | 92.90p |
| 400g | 105.20p | 101.00p | 4.20\% | 101.00p | 97.00p | 98.90p | 94.90p |
| 410g | 107.20p | 103.10p | 4.00\% | 102.90p | 99.00p | 100.80p | 96.90p |
| 420g | 109.30p | 105.20p | 3.90\% | 104.90p | 101.00p | 102.70p | 98.90p |
| 430 g | 111.40p | 107.40p | 3.70\% | 106.90p | 103.10p | 104.70p | 101.00p |
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| Average Weight | Packetpost |  |  | Packetsort 8 @ 4\% discount |  | Flatsort 8 <br> @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 440g | 113.50p | 109.50p | 3.70\% | 109.00p | 105.10p | 106.70p | 102.90p |
| 450g | 115.60p | 111.70p | 3.50\% | 111.00p | 107.20p | 108.70p | 105.00p |
| 460g | 117.70p | 113.80p | 3.40\% | 113.00p | 109.20p | 110.60p | 107.00p |
| 470g | 119.80p | 116.00p | 3.30\% | 115.00p | 111.40p | 112.60p | 109.00p |
| 480g | 121.90p | 118.10p | 3.20\% | 117.00p | 113.40p | 114.60p | 111.00p |
| 490g | 124.00p | 120.20p | 3.20\% | 119.00p | 115.40p | 116.60p | 113.00p |
| 500g | 126.10p | 122.40p | 3.00\% | 121.10p | 117.50p | 118.50p | 115.10p |
| 510 g | 128.20p | 124.50p | 3.00\% | 123.10p | 119.50p | 120.50p | 117.00p |
| 520 g | 130.20p | 126.60p | 2.80\% | 125.00p | 121.50p | 122.40p | 119.00p |
| 530 g | 132.30p | 128.80p | 2.70\% | 127.00p | 123.60p | 124.40p | 121.10p |
| 540g | 134.40p | 130.90p | 2.70\% | 129.00p | 125.70p | 126.30p | 123.00p |
| 550g | 136.50p | 133.00p | 2.60\% | 131.00p | 127.70p | 128.30p | 125.00p |
| 560 g | 138.60p | 135.20p | 2.50\% | 133.10p | 129.80p | 130.30p | 127.10p |
| 570g | 140.70p | 137.30p | 2.50\% | 135.10p | 131.80p | 132.30p | 129.10p |
| 580g | 142.70p | 139.40p | 2.40\% | 137.00p | 133.80p | 134.10p | 131.00p |
| 590g | 144.80p | 141.60p | 2.30\% | 139.00p | 135.90p | 136.10p | 133.10p |
| 600g | 146.90p | 143.70p | 2.20\% | 141.00p | 138.00p | 138.10p | 135.10p |
| 610g | 149.00p | 145.80p | 2.20\% | 143.00p | 140.00p | 140.10p | 137.10p |
| 620g | 151.10p | 148.00p | 2.10\% | 145.10p | 142.10p | 142.00p | 139.10p |
| 630 g | 153.10p | 150.10p | 2.00\% | 147.00p | 144.10p | 143.90p | 141.10p |
| 640 g | 155.20p | 152.20p | 2.00\% | 149.00p | 146.10p | 145.90p | 143.10p |
| 650g | 157.30p | 154.30p | 1.90\% | 151.00p | 148.10p | 147.90p | 145.00p |
| 660 g | 159.30p | 156.50p | 1.80\% | 152.90p | 150.20p | 149.70p | 147.10p |
| 670g | 161.40p | 158.60p | 1.80\% | 154.90p | 152.30p | 151.70p | 149.10p |
| 680g | 163.50p | 160.70p | 1.70\% | 157.00p | 154.30p | 153.70p | 151.10p |
| 690g | 165.60p | 162.80p | 1.70\% | 159.00p | 156.30p | 155.70p | 153.00p |
| 700 g | 167.60p | 165.00p | 1.60\% | 160.90p | 158.40p | 157.50p | 155.10p |
| 710 g | 169.70p | 167.10p | 1.60\% | 162.90p | 160.40p | 159.50p | 157.10p |
| 720 g | 171.80p | 169.20p | 1.50\% | 164.90p | 162.40p | 161.50p | 159.00p |
| 730 g | 173.80p | 171.30p | 1.50\% | 166.80p | 164.40p | 163.40p | 161.00p |
| 740 g | 175.90p | 173.50p | 1.40\% | 168.90p | 166.60p | 165.30p | 163.10p |
| 750 g | 178.00p | 175.60p | 1.40\% | 170.90p | 168.60p | 167.30p | 165.10p |
| 760 g | 180.00p | 177.70p | 1.30\% | 172.80p | 170.60p | 169.20p | 167.00p |
| 770 g | 182.10p | 179.80p | 1.30\% | 174.80p | 172.60p | 171.20p | 169.00p |
| 780 g | 184.10p | 181.90p | 1.20\% | 176.70p | 174.60p | 173.10p | 171.00p |
| 790 g | 186.20p | 184.00p | 1.20\% | 178.80p | 176.60p | 175.00p | 173.00p |
| 800g | 188.30p | 186.20p | 1.10\% | 180.80p | 178.80p | 177.00p | 175.00p |
| 810 g | 190.30p | 188.30p | 1.10\% | 182.70p | 180.80p | 178.90p | 177.00p |
| 820g | 192.40p | 190.40p | 1.10\% | 184.70p | 182.80p | 180.90p | 179.00p |
| 830 g | 194.40p | 192.50p | 1.00\% | 186.60p | 184.80p | 182.70p | 181.00p |
| 840g | 196.50p | 194.60p | 1.00\% | 188.60p | 186.80p | 184.70p | 182.90p |
| Royal Mail Tariff Guide April/2005 26 |  |  |  |  |  |  |  |


| Average Weight | Packetpost |  |  | Packetsort 8 <br> @ 4\% discount |  | Flatsort 8 @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 850g | 198.50p | 196.70p | 0.90\% | 190.60p | 188.80p | 186.60p | 184.90p |
| 860g | 200.60p | 198.80p | 0.90\% | 192.60p | 190.80p | 188.60p | 186.90p |
| 870g | 202.60p | 201.00p | 0.80\% | 194.50p | 193.00p | 190.40p | 188.90p |
| 880 g | 204.70p | 203.10p | 0.80\% | 196.50p | 195.00p | 192.40p | 190.90p |
| 890 g | 206.70p | 205.20p | 0.70\% | 198.40p | 197.00p | 194.30p | 192.90p |
| 900g | 208.80p | 207.30p | 0.70\% | 200.40p | 199.00p | 196.30p | 194.90p |
| 910 g | 210.80p | 209.40p | 0.70\% | 202.40p | 201.00p | 198.20p | 196.80p |
| 920 g | 212.90p | 211.50p | 0.70\% | 204.40p | 203.00p | 200.10p | 198.80p |
| 930 g | 214.90p | 213.60p | 0.60\% | 206.30p | 205.10p | 202.00p | 200.80p |
| 940g | 217.00p | 215.70p | 0.60\% | 208.30p | 207.10p | 204.00p | 202.80p |
| 950 g | 219.00p | 217.80p | 0.60\% | 210.20p | 209.10p | 205.90p | 204.70p |
| 960g | 221.10p | 219.90p | 0.50\% | 212.30p | 211.10p | 207.80p | 206.70p |
| 970g | 223.10p | 222.00p | 0.50\% | 214.20p | 213.10p | 209.70p | 208.70p |
| 980g | 225.10p | 224.10p | 0.40\% | 216.10p | 215.10p | 211.60p | 210.70p |
| 990g | 227.20p | 226.20p | 0.40\% | 218.10p | 217.20p | 213.60p | 212.60p |
| 1000g | 229.20p | 228.30p | 0.40\% | 220.00p | 219.20p | 215.40p | 214.60p |
| 1010g | 231.30p | 230.40p | 0.40\% | 222.00p | 221.20p | 217.40p | 216.60p |
| 1020g | 233.30p | 232.50p | 0.30\% | 224.00p | 223.20p | 219.30p | 218.60p |
| 1030 g | 235.30p | 234.60p | 0.30\% | 225.90p | 225.20p | 221.20p | 220.50p |
| 1040g | 237.40p | 236.70p | 0.30\% | 227.90p | 227.20p | 223.20p | 222.50p |
| 1050g | 239.40p | 238.80p | 0.30\% | 229.80p | 229.20p | 225.00p | 224.50p |
| 1060g | 241.40p | 240.90p | 0.20\% | 231.70p | 231.30p | 226.90p | 226.40p |
| 1070g | 243.50p | 243.00p | 0.20\% | 233.80p | 233.30p | 228.90p | 228.40p |
| 1080 g | 245.50p | 245.10p | 0.20\% | 235.70p | 235.30p | 230.80p | 230.40p |
| 1090g | 247.50p | 247.20p | 0.10\% | 237.60p | 237.30p | 232.70p | 232.40p |
| 1100 g | 249.50p | 249.30p | 0.10\% | 239.50p | 239.30p | 234.50p | 234.30p |
| 1110 g | 251.60p | 251.40p | 0.10\% | 241.50p | 241.30p | 236.50p | 236.30p |
| 1120 g | 253.60p | 253.50p | 0.00\% | 243.50p | 243.40p | 238.40p | 238.30p |
| 1130g | 255.60p | 255.60p | 0.00\% | 245.40p | 245.40p | 240.30p | 240.30p |
| 1140 g | 257.70p | 257.70p | 0.00\% | 247.40p | 247.40p | 242.20p | 242.20p |
| 1150 g | 259.70p | 259.70p | 0.00\% | 249.30p | 249.30p | 244.10p | 244.10p |
| 1160 g | 261.70p | 261.80p | 0.00\% | 251.20p | 251.30p | 246.00p | 246.10p |
| 1170g | 263.70p | 263.90p | -0.10\% | 253.20p | 253.30p | 247.90p | 248.10p |
| 1180 g | 265.70p | 266.00p | -0.10\% | 255.10p | 255.40p | 249.80p | 250.00p |
| 1190 g | 267.80p | 268.10p | -0.10\% | 257.10p | 257.40p | 251.70p | 252.00p |
| 1200g | 269.80p | 270.20p | -0.10\% | 259.00p | 259.40p | 253.60p | 254.00p |
| 1210g | 271.80p | 272.30p | -0.20\% | 260.90p | 261.40p | 255.50p | 256.00p |
| 1220 g | 273.80p | 274.40p | -0.20\% | 262.80p | 263.40p | 257.40p | 257.90p |
| 1230 g | 275.80p | 276.40p | -0.20\% | 264.80p | 265.30p | 259.30p | 259.80p |
| 1240 g | 277.80p | 278.50p | -0.30\% | 266.70p | 267.40p | 261.10p | 261.80p |
| 1250 g | 279.90p | 280.60p | -0.20\% | 268.70p | 269.40p | 263.10p | 263.80p |


| Average Weight | Packetpost |  |  | Packetsort 8 @ 4\% discount |  | Flatsort 8 <br> @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 1260g | 281.90p | 282.70p | -0.30\% | 270.60p | 271.40p | 265.00p | 265.70p |
| 1270g | 283.90p | 284.80p | -0.30\% | 272.50p | 273.40p | 266.90p | 267.70p |
| 1280g | 285.90p | 286.90p | -0.30\% | 274.50p | 275.40p | 268.70p | 269.70p |
| 1290g | 287.90p | 288.90p | -0.30\% | 276.40p | 277.30p | 270.60p | 271.60p |
| 1300g | 289.90p | 291.00p | -0.40\% | 278.30p | 279.40p | 272.50p | 273.50p |
| 1310g | 291.90p | 293.10p | -0.40\% | 280.20p | 281.40p | 274.40p | 275.50p |
| 1320g | 293.90p | 295.20p | -0.40\% | 282.10p | 283.40p | 276.30p | 277.50p |
| 1330g | 295.90p | 297.20p | -0.40\% | 284.10p | 285.30p | 278.10p | 279.40p |
| 1340g | 297.90p | 299.30p | -0.50\% | 286.00p | 287.30p | 280.00p | 281.30p |
| 1350g | 299.90p | 301.40p | -0.50\% | 287.90p | 289.30p | 281.90p | 283.30p |
| 1360g | 301.90p | 303.50p | -0.50\% | 289.80p | 291.40p | 283.80p | 285.30p |
| 1370g | 303.90p | 305.50p | -0.50\% | 291.70p | 293.30p | 285.70p | 287.20p |
| 1380g | 305.90p | 307.60p | -0.60\% | 293.70p | 295.30p | 287.50p | 289.10p |
| 1390g | 307.90p | 309.70p | -0.60\% | 295.60p | 297.30p | 289.40p | 291.10p |
| 1400g | 309.90p | 311.80p | -0.60\% | 297.50p | 299.30p | 291.30p | 293.10p |
| 1410g | 311.90p | 313.80p | -0.60\% | 299.40p | 301.20p | 293.20p | 295.00p |
| 1420g | 313.90p | 315.90p | -0.60\% | 301.30p | 303.30p | 295.10p | 296.90p |
| 1430g | 315.90p | 318.00p | -0.70\% | 303.30p | 305.30p | 296.90p | 298.90p |
| 1440g | 317.90p | 320.00p | -0.70\% | 305.20p | 307.20p | 298.80p | 300.80p |
| 1450g | 319.90p | 322.10p | -0.70\% | 307.10p | 309.20p | 300.70p | 302.80p |
| 1460g | 321.90p | 324.20p | -0.70\% | 309.00p | 311.20p | 302.60p | 304.70p |
| 1470g | 323.90p | 326.20p | -0.70\% | 310.90p | 313.20p | 304.50p | 306.60p |
| 1480g | 325.90p | 328.30p | -0.70\% | 312.90p | 315.20p | 306.30p | 308.60p |
| 1490g | 327.90p | 330.40p | -0.80\% | 314.80p | 317.20p | 308.20p | 310.60p |
| 1500g | 329.90p | 332.40p | -0.80\% | 316.70p | 319.10p | 310.10p | 312.50p |
| 1510g | 331.90p | 334.50p | -0.80\% | 318.60p | 321.10p | 312.00p | 314.40p |
| 1520g | 333.80p | 336.60p | -0.80\% | 320.40p | 323.10p | 313.80p | 316.40p |
| 1530g | 335.80p | 338.60p | -0.80\% | 322.40p | 325.10p | 315.70p | 318.30p |
| 1540g | 337.80p | 340.70p | -0.90\% | 324.30p | 327.10p | 317.50p | 320.30p |
| 1550g | 339.80p | 342.70p | -0.80\% | 326.20p | 329.00p | 319.40p | 322.10p |
| 1560g | 341.80p | 344.80p | -0.90\% | 328.10p | 331.00p | 321.30p | 324.10p |
| 1570g | 343.80p | 346.90p | -0.90\% | 330.00p | 333.00p | 323.20p | 326.10p |
| 1580g | 345.70p | 348.90p | -0.90\% | 331.90p | 334.90p | 325.00p | 328.00p |
| 1590g | 347.70p | 351.00p | -0.90\% | 333.80p | 337.00p | 326.80p | 329.90p |
| 1600g | 349.70p | 353.00p | -0.90\% | 335.70p | 338.90p | 328.70p | 331.80p |
| 1610g | 351.70p | 355.10p | -1.00\% | 337.60p | 340.90p | 330.60p | 333.80p |
| 1620g | 353.70p | 357.10p | -1.00\% | 339.60p | 342.80p | 332.50p | 335.70p |
| 1630g | 355.60p | 359.20p | -1.00\% | 341.40p | 344.80p | 334.30p | 337.60p |
| 1640g | 357.60p | 361.30p | -1.00\% | 343.30p | 346.80p | 336.10p | 339.60p |
| 1650g | 359.60p | 363.30p | -1.00\% | 345.20p | 348.80p | 338.00p | 341.50p |
| 1660g | 361.50p | 365.40p | -1.10\% | 347.00p | 350.80p | 339.80p | 343.50p |
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| Average Weight | Packetpost |  |  | Packetsort 8 <br> @ 4\% discount |  | Flatsort 8 <br> @ 6\% discount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% | New price | Old price | New price | Old price |
| 1670g | 363.50p | 367.40p | -1.10\% | 349.00p | 352.70p | 341.70p | 345.40p |
| 1680 g | 365.50p | 369.50p | -1.10\% | 350.90p | 354.70p | 343.60p | 347.30p |
| 1690g | 367.50p | 371.50p | -1.10\% | 352.80p | 356.60p | 345.50p | 349.20p |
| 1700g | 369.40p | 373.60p | -1.10\% | 354.60p | 358.70p | 347.20p | 351.20p |
| 1710g | 371.40p | 375.60p | -1.10\% | 356.50p | 360.60p | 349.10p | 353.10p |
| 1720g | 373.40p | 377.70p | -1.10\% | 358.50p | 362.60p | 351.00p | 355.00p |
| 1730 g | 375.30p | 379.70p | -1.20\% | 360.30p | 364.50p | 352.80p | 356.90p |
| 1740 g | 377.30p | 381.80p | -1.20\% | 362.20p | 366.50p | 354.70p | 358.90p |
| 1750g | 379.30p | 383.80p | -1.20\% | 364.10p | 368.40p | 356.50p | 360.80p |
| 1760g | 381.20p | 385.80p | -1.20\% | 366.00p | 370.40p | 358.30p | 362.70p |
| 1770 g | 383.20p | 387.90p | -1.20\% | 367.90p | 372.40p | 360.20p | 364.60p |
| 1780g | 385.10p | 389.90p | -1.20\% | 369.70p | 374.30p | 362.00p | 366.50p |
| 1790 g | 387.10p | 392.00p | -1.30\% | 371.60p | 376.30p | 363.90p | 368.50p |
| 1800 g | 389.10p | 394.00p | -1.20\% | 373.50p | 378.20p | 365.80p | 370.40p |
| 1810 g | 391.00p | 396.10p | -1.30\% | 375.40p | 380.30p | 367.50p | 372.30p |
| 1820 g | 393.00p | 398.10p | -1.30\% | 377.30p | 382.20p | 369.40p | 374.20p |
| 1830 g | 394.90p | 400.10p | -1.30\% | 379.10p | 384.10p | 371.20p | 376.10p |
| 1840g | 396.90p | 402.20p | -1.30\% | 381.00p | 386.10p | 373.10p | 378.10p |
| 1850g | 398.80p | 404.20p | -1.30\% | 382.80p | 388.00p | 374.90p | 379.90p |
| 1860g | 400.80p | 406.30p | -1.40\% | 384.80p | 390.00p | 376.80p | 381.90p |
| 1870g | 402.70p | 408.30p | -1.40\% | 386.60p | 392.00p | 378.50p | 383.80p |
| 1880 g | 404.70p | 410.30p | -1.40\% | 388.50p | 393.90p | 380.40p | 385.70p |
| 1890g | 406.60p | 412.40p | -1.40\% | 390.30p | 395.90p | 382.20p | 387.70p |
| 1900g | 408.60p | 414.40p | -1.40\% | 392.30p | 397.80p | 384.10p | 389.50p |
| 1910g | 410.50p | 416.40p | -1.40\% | 394.10p | 399.70p | 385.90p | 391.40p |
| 1920g | 412.50p | 418.50p | -1.40\% | 396.00p | 401.80p | 387.80p | 393.40p |
| 1930 g | 414.40p | 420.50p | -1.50\% | 397.80p | 403.70p | 389.50p | 395.30p |
| 1940 g | 416.40p | 422.50p | -1.40\% | 399.70p | 405.60p | 391.40p | 397.20p |
| 1950 g | 418.30p | 424.60p | -1.50\% | 401.60p | 407.60p | 393.20p | 399.10p |
| 1960g | 420.30p | 426.60p | -1.50\% | 403.50p | 409.50p | 395.10p | 401.00p |
| 1970 g | 422.20p | 428.60p | -1.50\% | 405.30p | 411.50p | 396.90p | 402.90p |
| 1980g | 424.10p | 430.60p | -1.50\% | 407.10p | 413.40p | 398.70p | 404.80p |
| 1990g | 426.10p | 432.70p | -1.50\% | 409.10p | 415.40p | 400.50p | 406.70p |
| 2000g | 428.00p | 434.70p | -1.50\% | 410.90p | 417.30p | 402.30p | 408.60p |

## Packetpost ${ }^{\text {TM }}$ Returns

If you sell products online or via a catalogue, this service helps your customers send back anything they decide not to buy. It's easy and free for them to use, and you'll receive a flat rate price based on the average weight of the packages returned. To qualify you need to have more than 2,000 packages a year sent back to a single business address.

| Average Weight | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% | New price | Old price | Change $£$ | Change \% |
| 61g | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 70 g | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 80g | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 90g | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 100 g | £0.66 | £0.66 | £0.00 | 0.00\% | £0.56 | £0.56 | £0.00 | 0.00\% |
| 110 g | £0.70 | £0.70 | £0.00 | 0.00\% | £0.59 | £0.59 | £0.00 | 0.00\% |
| 120 g | £0.73 | £0.73 | £0.00 | 0.00\% | £0.62 | £0.62 | £0.00 | 0.00\% |
| 130 g | £0.76 | $£ 0.76$ | £0.00 | 0.00\% | £0.64 | £0.64 | £0.00 | 0.00\% |
| 140 g | £0.79 | £0.79 | £0.00 | 0.00\% | £0.67 | £0.67 | £0.00 | 0.00\% |
| 150 g | £0.83 | £0.83 | £0.00 | 0.00\% | £0.69 | £0.69 | £0.00 | 0.00\% |
| 160g | £0.86 | £0.86 | £0.00 | 0.00\% | £0.71 | £0.71 | £0.00 | 0.00\% |
| 170g | £0.89 | £0.89 | £0.00 | 0.00\% | £0.74 | £0.74 | £0.00 | 0.00\% |
| 180 g | £0.92 | £0.92 | £0.00 | 0.00\% | £0.76 | £0.76 | £0.00 | 0.00\% |
| 190g | £0.95 | £0.95 | £0.00 | 0.00\% | £0.78 | £0.78 | £0.00 | 0.00\% |
| 200g | £0.98 | £0.98 | £0.00 | 0.00\% | £0.80 | £0.80 | £0.00 | 0.00\% |
| 210g | £1.01 | £1.01 | £0.00 | 0.00\% | £0.83 | £0.83 | £0.00 | 0.00\% |
| 220g | £1.04 | £1.04 | £0.00 | 0.00\% | £0.85 | £0.85 | £0.00 | 0.00\% |
| 230g | £1.07 | £1.07 | £0.00 | 0.00\% | £0.87 | £0.87 | £0.00 | 0.00\% |
| 240g | £1.10 | £1.10 | £0.00 | 0.00\% | £0.89 | £0.89 | £0.00 | 0.00\% |
| 250g | £1.13 | £1.13 | £0.00 | 0.00\% | £0.91 | £0.91 | £0.00 | 0.00\% |
| 260g | £1.16 | £1.16 | £0.00 | 0.00\% | £0.93 | £0.93 | £0.00 | 0.00\% |
| 270 g | £1.19 | £1.19 | £0.00 | 0.00\% | £0.95 | £0.95 | £0.00 | 0.00\% |
| 280g | £1.21 | £1.21 | £0.00 | 0.00\% | £0.97 | £0.97 | £0.00 | 0.00\% |
| 290g | £1.24 | £1.24 | £0.00 | 0.00\% | £0.99 | £0.99 | £0.00 | 0.00\% |
| 300 g | £1.27 | £1.27 | £0.00 | 0.00\% | £1.01 | £1.01 | £0.00 | 0.00\% |
| 310 g | £1.30 | £1.30 | £0.00 | 0.00\% | £1.03 | £1.03 | £0.00 | 0.00\% |
| 320 g | £1.33 | £1.33 | £0.00 | 0.00\% | £1.05 | £1.05 | £0.00 | 0.00\% |
| 330 g | £1.36 | £1.36 | £0.00 | 0.00\% | £1.07 | £1.07 | £0.00 | 0.00\% |
| 340g | £1.38 | £1.38 | £0.00 | 0.00\% | £1.09 | £1.09 | £0.00 | 0.00\% |
| 350 g | £1.41 | £1.41 | £0.00 | 0.00\% | £1.11 | £1.11 | £0.00 | 0.00\% |
| 360 g | £1.44 | £1.44 | £0.00 | 0.00\% | £1.13 | £1.13 | £0.00 | 0.00\% |
| 370g | £1.47 | £1.47 | £0.00 | 0.00\% | £1.15 | £1.15 | £0.00 | 0.00\% |
| 380 g | £1.50 | £1.50 | £0.00 | 0.00\% | £1.17 | £1.17 | £0.00 | 0.00\% |
| 390g | £1.52 | £1.52 | £0.00 | 0.00\% | £1.19 | £1.19 | £0.00 | 0.00\% |
| 400g | £1.55 | £1.55 | £0.00 | 0.00\% | £1.21 | £1.21 | £0.00 | 0.00\% |


| Average Weight | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 410g | £1.58 | £1.58 | £0.00 | 0.00\% | £1.22 | £1.22 | £0.00 | 0.00\% |
| 420 g | £1.60 | £1.60 | £0.00 | 0.00\% | £1.24 | £1.24 | £0.00 | 0.00\% |
| 430 g | £1.63 | £1.63 | £0.00 | 0.00\% | £1.26 | £1.26 | £0.00 | 0.00\% |
| 440 g | £1.66 | £1.66 | £0.00 | 0.00\% | £1.28 | £1.28 | £0.00 | 0.00\% |
| 450g | £1.69 | £1.69 | £0.00 | 0.00\% | £1.30 | £1.30 | £0.00 | 0.00\% |
| 460g | £1.71 | £1.71 | £0.00 | 0.00\% | £1.32 | £1.32 | £0.00 | 0.00\% |
| 470 g | £1.74 | £1.74 | £0.00 | 0.00\% | £1.33 | £1.33 | £0.00 | 0.00\% |
| 480 g | £1.77 | £1.77 | £0.00 | 0.00\% | £1.35 | £1.35 | £0.00 | 0.00\% |
| 490g | £1.79 | £1.79 | £0.00 | 0.00\% | £1.37 | £1.37 | £0.00 | 0.00\% |
| 500g | £1.82 | £1.82 | £0.00 | 0.00\% | £1.39 | £1.39 | £0.00 | 0.00\% |
| 510g | £1.85 | £1.85 | £0.00 | 0.00\% | £1.40 | £1.40 | £0.00 | 0.00\% |
| 520 g | £1.87 | £1.87 | £0.00 | 0.00\% | £1.42 | £1.42 | £0.00 | 0.00\% |
| 530 g | £1.90 | £1.90 | £0.00 | 0.00\% | £1.44 | £1.44 | £0.00 | 0.00\% |
| 540 g | £1.92 | £1.92 | £0.00 | 0.00\% | £1.46 | £1.46 | £0.00 | 0.00\% |
| 550g | £1.95 | £1.95 | £0.00 | 0.00\% | £1.47 | £1.47 | £0.00 | 0.00\% |
| 560g | £1.98 | £1.98 | £0.00 | 0.00\% | £1.49 | £1.49 | £0.00 | 0.00\% |
| 570g | £2.00 | £2.00 | £0.00 | 0.00\% | £1.51 | £1.51 | £0.00 | 0.00\% |
| 580 g | £2.03 | £2.03 | £0.00 | 0.00\% | £1.52 | £1.52 | £0.00 | 0.00\% |
| 590 g | £2.06 | £2.06 | £0.00 | 0.00\% | £1.54 | £1.54 | £0.00 | 0.00\% |
| 600g | £2.08 | £2.08 | £0.00 | 0.00\% | £1.56 | £1.56 | £0.00 | 0.00\% |
| 610g | £2.11 | £2.11 | £0.00 | 0.00\% | £1.57 | £1.57 | £0.00 | 0.00\% |
| 620 g | £2.13 | £2.13 | £0.00 | 0.00\% | £1.59 | £1.59 | £0.00 | 0.00\% |
| 630 g | £2.16 | £2.16 | £0.00 | 0.00\% | £1.61 | £1.61 | £0.00 | 0.00\% |
| 640 g | £2.18 | £2.18 | £0.00 | 0.00\% | £1.62 | £1.62 | £0.00 | 0.00\% |
| 650g | £2.21 | £2.21 | £0.00 | 0.00\% | £1.64 | £1.64 | £0.00 | 0.00\% |
| 660 g | £2.24 | £2.24 | £0.00 | 0.00\% | £1.66 | £1.66 | £0.00 | 0.00\% |
| 670 g | £2.26 | £2.26 | £0.00 | 0.00\% | £1.67 | £1.67 | £0.00 | 0.00\% |
| 680 g | £2.29 | £2.29 | £0.00 | 0.00\% | £1.69 | £1.69 | £0.00 | 0.00\% |
| 690g | £2.31 | £2.31 | £0.00 | 0.00\% | £1.71 | £1.71 | £0.00 | 0.00\% |
| 700 g | £2.34 | £2.34 | £0.00 | 0.00\% | £1.72 | £1.72 | £0.00 | 0.00\% |
| 710 g | £2.36 | £2.36 | £0.00 | 0.00\% | £1.74 | £1.74 | £0.00 | 0.00\% |
| 720 g | £2.39 | £2.39 | £0.00 | 0.00\% | £1.75 | £1.75 | £0.00 | 0.00\% |
| 730 g | £2.41 | £2.41 | £0.00 | 0.00\% | £1.77 | £1.77 | £0.00 | 0.00\% |
| 740 g | £2.44 | £2.44 | £0.00 | 0.00\% | £1.79 | £1.79 | £0.00 | 0.00\% |
| 750 g | £2.46 | £2.46 | £0.00 | 0.00\% | £1.80 | £1.80 | £0.00 | 0.00\% |
| 760 g | £2.49 | £2.49 | £0.00 | 0.00\% | £1.82 | £1.82 | £0.00 | 0.00\% |
| 770 g | £2.51 | £2.51 | £0.00 | 0.00\% | £1.83 | £1.83 | £0.00 | 0.00\% |
| 780 g | £2.54 | £2.54 | £0.00 | 0.00\% | £1.85 | £1.85 | £0.00 | 0.00\% |
| 790 g | £2.56 | £2.56 | £0.00 | 0.00\% | £1.86 | £1.86 | £0.00 | 0.00\% |
| 800 g | £2.59 | £2.59 | £0.00 | 0.00\% | £1.88 | £1.88 | £0.00 | 0.00\% |
| 810g | £2.61 | £2.61 | £0.00 | 0.00\% | £1.89 | £1.89 | £0.00 | 0.00\% |
| 31 | Royal Mail Tariff Guide April/2005 |  |  |  |  |  |  |  |


| Average | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 820g | £2.64 | £2.64 | £0.00 | 0.00\% | £1.91 | £1.91 | £0.00 | 0.00\% |
| 830g | £2.66 | £2.66 | £0.00 | 0.00\% | £1.93 | $£ 1.93$ | £0.00 | 0.00\% |
| 840g | £2.69 | £2.69 | £0.00 | 0.00\% | £1.94 | £1.94 | £0.00 | 0.00\% |
| 850 g | £2.71 | £2.71 | £0.00 | 0.00\% | £1.96 | £1.96 | £0.00 | 0.00\% |
| 860g | £2.74 | £2.74 | £0.00 | 0.00\% | £1.97 | £1.97 | £0.00 | 0.00\% |
| 870g | £2.76 | £2.76 | £0.00 | 0.00\% | £1.99 | £1.99 | £0.00 | 0.00\% |
| 880g | £2.78 | £2.78 | £0.00 | 0.00\% | £2.00 | £2.00 | £0.00 | 0.00\% |
| 890g | £2.81 | £2.81 | £0.00 | 0.00\% | £2.02 | £2.02 | £0.00 | 0.00\% |
| 900 g | £2.83 | £2.83 | £0.00 | 0.00\% | £2.03 | £2.03 | £0.00 | 0.00\% |
| 910 g | £2.86 | £2.86 | £0.00 | 0.00\% | £2.05 | £2.05 | £0.00 | 0.00\% |
| 920g | £2.88 | £2.88 | £0.00 | 0.00\% | £2.06 | £2.06 | £0.00 | 0.00\% |
| 930g | £2.91 | £2.91 | £0.00 | 0.00\% | £2.08 | £2.08 | £0.00 | 0.00\% |
| 940 g | £2.93 | £2.93 | £0.00 | 0.00\% | £2.09 | £2.09 | £0.00 | 0.00\% |
| 950 g | £2.96 | £2.96 | £0.00 | 0.00\% | £2.11 | £2.11 | £0.00 | 0.00\% |
| 960g | £2.98 | £2.98 | £0.00 | 0.00\% | £2.12 | £2.12 | £0.00 | 0.00\% |
| 970g | £3.00 | £3.00 | £0.00 | 0.00\% | £2.14 | £2.14 | £0.00 | 0.00\% |
| 980g | £3.03 | £3.03 | £0.00 | 0.00\% | £2.15 | £2.15 | £0.00 | 0.00\% |
| 990g | £3.05 | £3.05 | £0.00 | 0.00\% | £2.17 | £2.17 | £0.00 | 0.00\% |
| 1000 g | £3.08 | £3.08 | £0.00 | 0.00\% | £2.18 | £2.18 | £0.00 | 0.00\% |
| 1010g | £3.10 | £3.10 | £0.00 | 0.00\% | £2.20 | £2.20 | £0.00 | 0.00\% |
| 1020g | £3.12 | £3.12 | £0.00 | 0.00\% | £2.21 | £2.21 | £0.00 | 0.00\% |
| 1030g | £3.15 | £3.15 | £0.00 | 0.00\% | £2.23 | £2.23 | £0.00 | 0.00\% |
| 1040g | £3.17 | £3.17 | £0.00 | 0.00\% | £2.24 | £2.24 | £0.00 | 0.00\% |
| 1050g | £3.20 | £3.20 | £0.00 | 0.00\% | £2.25 | £2.25 | £0.00 | 0.00\% |
| 1060g | £3.22 | £3.22 | £0.00 | 0.00\% | £2.27 | £2.27 | £0.00 | 0.00\% |
| 1070g | £3.24 | £3.24 | £0.00 | 0.00\% | £2.28 | £2.28 | £0.00 | 0.00\% |
| 1080g | £3.27 | £3.27 | £0.00 | 0.00\% | £2.30 | £2.30 | £0.00 | 0.00\% |
| 1090g | £3.29 | £3.29 | £0.00 | 0.00\% | £2.31 | £2.31 | £0.00 | 0.00\% |
| 1100 g | £3.32 | £3.32 | £0.00 | 0.00\% | £2.33 | £2.33 | £0.00 | 0.00\% |
| 1110g | £3.34 | £3.34 | £0.00 | 0.00\% | £2.34 | £2.34 | £0.00 | 0.00\% |
| 1120 g | £3.36 | £3.36 | £0.00 | 0.00\% | £2.35 | £2.35 | £0.00 | 0.00\% |
| 1130 g | £3.39 | £3.39 | £0.00 | 0.00\% | £2.37 | £2.37 | £0.00 | 0.00\% |
| 1140 g | £3.41 | £3.41 | £0.00 | 0.00\% | £2.38 | £2.38 | £0.00 | 0.00\% |
| 1150 g | £3.43 | £3.43 | £0.00 | 0.00\% | £2.40 | £2.40 | £0.00 | 0.00\% |
| 1160g | £3.46 | £3.46 | £0.00 | 0.00\% | £2.41 | £2.41 | £0.00 | 0.00\% |
| 1170 g | £3.48 | £3.48 | £0.00 | 0.00\% | £2.43 | £2.43 | £0.00 | 0.00\% |
| 1180g | £3.50 | £3.50 | £0.00 | 0.00\% | £2.44 | £2.44 | £0.00 | 0.00\% |
| 1190 g | £3.53 | £3.53 | £0.00 | 0.00\% | £2.45 | £2.45 | £0.00 | 0.00\% |
| 1200 g | £3.55 | £3.55 | £0.00 | 0.00\% | £2.47 | £2.47 | £0.00 | 0.00\% |
| 1210g | £3.57 | £3.57 | £0.00 | 0.00\% | £2.48 | £2.48 | £0.00 | 0.00\% |
| 1220 g | £3.60 | £3.60 | £0.00 | 0.00\% | £2.50 | £2.50 | £0.00 | 0.00\% |
| Royal Mail Tariff Guide April/2005 32 |  |  |  |  |  |  |  |  |


| Average | First Class |  | Second Class |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Weight |  |  |  |  |  |


| Average | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 1640g | £4.56 | £4.56 | £0.00 | 0.00\% | £3.06 | £3.06 | £0.00 | 0.00\% |
| 1650g | £4.58 | £4.58 | £0.00 | 0.00\% | £3.07 | £3.07 | £0.00 | 0.00\% |
| 1660g | £4.61 | £4.61 | £0.00 | 0.00\% | £3.09 | £3.09 | £0.00 | 0.00\% |
| 1670g | $£ 4.63$ | £4.63 | £0.00 | 0.00\% | £3.10 | £3.10 | £0.00 | 0.00\% |
| 1680g | £4.65 | £4.65 | £0.00 | 0.00\% | £3.11 | £3.11 | £0.00 | 0.00\% |
| 1690g | £4.67 | £4.67 | £0.00 | 0.00\% | £3.12 | £3.12 | £0.00 | 0.00\% |
| 1700g | £4.70 | £4.70 | £0.00 | 0.00\% | £3.14 | £3.14 | £0.00 | 0.00\% |
| 1710g | $£ 4.72$ | £4.72 | £0.00 | 0.00\% | £3.15 | £3.15 | £0.00 | 0.00\% |
| 1720g | £4.74 | £4.74 | £0.00 | 0.00\% | £3.16 | £3.16 | £0.00 | 0.00\% |
| 1730g | $£ 4.76$ | £4.76 | £0.00 | 0.00\% | £3.18 | £3.18 | £0.00 | 0.00\% |
| 1740g | $£ 4.79$ | £4.79 | £0.00 | 0.00\% | £3.19 | £3.19 | £0.00 | 0.00\% |
| 1750g | £4.81 | £4.81 | £0.00 | 0.00\% | £3.20 | £3.20 | £0.00 | 0.00\% |
| 1760g | £4.83 | £4.83 | £0.00 | 0.00\% | £3.21 | £3.21 | £0.00 | 0.00\% |
| 1770g | £4.85 | £4.85 | £0.00 | 0.00\% | £3.23 | £3.23 | £0.00 | 0.00\% |
| 1780g | £4.87 | £4.87 | £0.00 | 0.00\% | £3.24 | £3.24 | £0.00 | 0.00\% |
| 1790g | $£ 4.90$ | £4.90 | £0.00 | 0.00\% | £3.25 | £3.25 | £0.00 | 0.00\% |
| 1800g | £4.92 | £4.92 | £0.00 | 0.00\% | £3.26 | £3.26 | £0.00 | 0.00\% |
| 1810g | £4.94 | £4.94 | £0.00 | 0.00\% | £3.28 | £3.28 | £0.00 | 0.00\% |
| 1820g | $£ 4.96$ | £4.96 | £0.00 | 0.00\% | £3.29 | £3.29 | £0.00 | 0.00\% |
| 1830g | £4.99 | £4.99 | £0.00 | 0.00\% | £3.30 | £3.30 | £0.00 | 0.00\% |
| 1840g | £5.01 | £5.01 | £0.00 | 0.00\% | £3.31 | £3.31 | £0.00 | 0.00\% |
| 1850g | $£ 5.03$ | $£ 5.03$ | £0.00 | 0.00\% | £3.33 | £3.33 | £0.00 | 0.00\% |
| 1860g | $£ 5.05$ | $£ 5.05$ | £0.00 | 0.00\% | £3.34 | £3.34 | £0.00 | 0.00\% |
| 1870g | £5.07 | $£ 5.07$ | £0.00 | 0.00\% | £3.35 | £3.35 | £0.00 | 0.00\% |
| 1880g | $£ 5.10$ | £5.10 | £0.00 | 0.00\% | £3.36 | £3.36 | £0.00 | 0.00\% |
| 1890g | £5.12 | £5.12 | £0.00 | 0.00\% | £3.38 | £3.38 | £0.00 | 0.00\% |
| 1900g | £5.14 | £5.14 | £0.00 | 0.00\% | £3.39 | £3.39 | £0.00 | 0.00\% |
| 1910g | $£ 5.16$ | $£ 5.16$ | £0.00 | 0.00\% | £3.40 | £3.40 | £0.00 | 0.00\% |
| 1920g | £5.18 | £5.18 | £0.00 | 0.00\% | £3.41 | £3.41 | £0.00 | 0.00\% |
| 1930g | £5.21 | £5.21 | £0.00 | 0.00\% | £3.43 | £3.43 | £0.00 | 0.00\% |
| 1940g | £5.23 | £5.23 | £0.00 | 0.00\% | £3.44 | £3.44 | £0.00 | 0.00\% |
| 1950g | £5.25 | £5.25 | £0.00 | 0.00\% | £3.45 | £3.45 | £0.00 | 0.00\% |
| 1960g | £5.27 | £5.27 | £0.00 | 0.00\% | £3.46 | £3.46 | £0.00 | 0.00\% |
| 1970g | £5.29 | £5.29 | £0.00 | 0.00\% | £3.48 | £3.48 | £0.00 | 0.00\% |
| 1980g | £5.32 | £5.32 | £0.00 | 0.00\% | £3.49 | £3.49 | £0.00 | 0.00\% |
| 1990g | $£ 5.34$ | £5.34 | £0.00 | 0.00\% | £3.50 | £3.50 | £0.00 | 0.00\% |
| 2000g | £5.36 | £5.36 | £0.00 | 0.00\% | £3.51 | £3.51 | £0.00 | 0.00\% |
| 2010g | £5.38 | £5.38 | £0.00 | 0.00\% | £3.52 | £3.52 | £0.00 | 0.00\% |
| 2020g | $£ 5.40$ | £5.40 | £0.00 | 0.00\% | £3.53 | £3.53 | £0.00 | 0.00\% |
| 2030g | $£ 5.42$ | £5.42 | £0.00 | 0.00\% | £3.54 | £3.54 | £0.00 | 0.00\% |
| 2040g | $£ 5.44$ | $£ 5.44$ | £0.00 | 0.00\% | £3.55 | £3.55 | £0.00 | 0.00\% |
| Royal Mail Tariff Guide April/2005 34 |  |  |  |  |  |  |  |  |


| Average | First Class |  |  | Second Class |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Weight |  |  |  |  |  |  |


| Average | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 2460g | £6.28 | £6.28 | £0.00 | 0.00\% | £3.97 | £3.97 | £0.00 | 0.00\% |
| 2470g | £6.30 | £6.30 | £0.00 | 0.00\% | £3.98 | £3.98 | £0.00 | 0.00\% |
| 2480g | £6.32 | £6.32 | £0.00 | 0.00\% | £3.99 | £3.99 | £0.00 | 0.00\% |
| 2490g | £6.34 | £6.34 | £0.00 | 0.00\% | £4.00 | £4.00 | £0.00 | 0.00\% |
| 2500g | £6.36 | £6.36 | £0.00 | 0.00\% | £4.01 | £4.01 | £0.00 | 0.00\% |
| 2510g | £6.38 | £6.38 | £0.00 | 0.00\% | £4.02 | £4.02 | £0.00 | 0.00\% |
| 2520g | $£ 6.40$ | £6.40 | £0.00 | 0.00\% | £4.03 | £4.03 | £0.00 | 0.00\% |
| 2530g | £6.42 | £6.42 | £0.00 | 0.00\% | £4.04 | £4.04 | £0.00 | 0.00\% |
| 2540g | £6.44 | £6.44 | £0.00 | 0.00\% | £4.05 | £4.05 | £0.00 | 0.00\% |
| 2550g | £6.46 | £6.46 | £0.00 | 0.00\% | £4.06 | £4.06 | £0.00 | 0.00\% |
| 2560g | £6.48 | £6.48 | £0.00 | 0.00\% | £4.07 | £4.07 | £0.00 | 0.00\% |
| 2570g | £6.50 | £6.50 | £0.00 | 0.00\% | £4.08 | £4.08 | £0.00 | 0.00\% |
| 2580g | £6.52 | £6.52 | £0.00 | 0.00\% | £4.09 | £4.09 | £0.00 | 0.00\% |
| 2590g | £6.54 | £6.54 | £0.00 | 0.00\% | £4.10 | £4.10 | £0.00 | 0.00\% |
| 2600g | £6.56 | £6.56 | £0.00 | 0.00\% | £4.11 | £4.11 | £0.00 | 0.00\% |
| 2610g | £6.58 | £6.58 | £0.00 | 0.00\% | £4.12 | £4.12 | £0.00 | 0.00\% |
| 2620g | £6.60 | £6.60 | £0.00 | 0.00\% | £4.13 | £4.13 | £0.00 | 0.00\% |
| 2630g | £6.62 | £6.62 | £0.00 | 0.00\% | £4.14 | £4.14 | £0.00 | 0.00\% |
| 2640g | £6.64 | £6.64 | £0.00 | 0.00\% | £4.15 | £4.15 | £0.00 | 0.00\% |
| 2650g | £6.66 | £6.66 | £0.00 | 0.00\% | £4.16 | £4.16 | £0.00 | 0.00\% |
| 2660g | £6.68 | £6.68 | £0.00 | 0.00\% | £4.17 | £4.17 | £0.00 | 0.00\% |
| 2670g | £6.70 | £6.70 | £0.00 | 0.00\% | £4.18 | £4.18 | £0.00 | 0.00\% |
| 2680g | £6.72 | £6.72 | £0.00 | 0.00\% | £4.19 | £4.19 | £0.00 | 0.00\% |
| 2690g | £6.74 | £6.74 | £0.00 | 0.00\% | £4.20 | £4.20 | £0.00 | 0.00\% |
| 2700g | £6.76 | £6.76 | £0.00 | 0.00\% | £4.21 | £4.21 | £0.00 | 0.00\% |
| 2710g | £6.78 | £6.78 | £0.00 | 0.00\% | £4.22 | £4.22 | £0.00 | 0.00\% |
| 2720g | £6.80 | £6.80 | £0.00 | 0.00\% | £4.23 | £4.23 | £0.00 | 0.00\% |
| 2730g | £6.82 | £6.82 | £0.00 | 0.00\% | £4.24 | £4.24 | £0.00 | 0.00\% |
| 2740g | £6.84 | £6.84 | £0.00 | 0.00\% | £4.25 | £4.25 | £0.00 | 0.00\% |
| 2750g | £6.86 | £6.86 | £0.00 | 0.00\% | £4.26 | £4.26 | £0.00 | 0.00\% |
| 2760g | £6.88 | £6.88 | £0.00 | 0.00\% | £4.27 | £4.27 | £0.00 | 0.00\% |
| 2770g | £6.90 | £6.90 | £0.00 | 0.00\% | £4.28 | £4.28 | £0.00 | 0.00\% |
| 2780g | £6.92 | £6.92 | £0.00 | 0.00\% | £4.29 | £4.29 | £0.00 | 0.00\% |
| 2790g | $£ 6.94$ | £6.94 | £0.00 | 0.00\% | £4.30 | £4.30 | £0.00 | 0.00\% |
| 2800g | £6.96 | £6.96 | £0.00 | 0.00\% | £4.31 | £4.31 | £0.00 | 0.00\% |
| 2810g | £6.98 | £6.98 | £0.00 | 0.00\% | £4.32 | £4.32 | £0.00 | 0.00\% |
| 2820g | $£ 7.00$ | $£ 7.00$ | £0.00 | 0.00\% | £4.33 | £4.33 | £0.00 | 0.00\% |
| 2830g | £7.02 | £7.02 | £0.00 | 0.00\% | £4.34 | £4.34 | £0.00 | 0.00\% |
| 2840g | £7.04 | $£ 7.04$ | £0.00 | 0.00\% | £4.35 | £4.35 | £0.00 | 0.00\% |
| 2850g | £7.06 | £7.06 | £0.00 | 0.00\% | £4.36 | £4.36 | £0.00 | 0.00\% |
| 2860g | £7.08 | £7.08 | £0.00 | 0.00\% | £4.37 | £4.37 | £0.00 | 0.00\% |


| Average | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change E | Change \% | New price | Old price | Change £ | Change \% |
| 2870g | £7.10 | £7.10 | £0.00 | 0.00\% | £4.38 | £4.38 | £0.00 | 0.00\% |
| 2880g | £7.12 | £7.12 | £0.00 | 0.00\% | £4.39 | £4.39 | £0.00 | 0.00\% |
| 2890g | £7.14 | £7.14 | £0.00 | 0.00\% | £4.40 | £4.40 | £0.00 | 0.00\% |
| 2900g | £7.16 | £7.16 | £0.00 | 0.00\% | £4.41 | £4.41 | £0.00 | 0.00\% |
| 2910g | £7.18 | £7.18 | £0.00 | 0.00\% | £4.42 | £4.42 | £0.00 | 0.00\% |
| 2920 g | £7.20 | £7.20 | £0.00 | 0.00\% | £4.43 | £4.43 | £0.00 | 0.00\% |
| 2930g | £7.22 | £7.22 | £0.00 | 0.00\% | £4.44 | £4.44 | £0.00 | 0.00\% |
| 2940 g | £7.24 | £7.24 | £0.00 | 0.00\% | £4.45 | £4.45 | £0.00 | 0.00\% |
| 2950g | £7.26 | £7.26 | £0.00 | 0.00\% | £4.46 | £4.46 | £0.00 | 0.00\% |
| 2960g | £7.28 | £7.28 | £0.00 | 0.00\% | £4.47 | £4.47 | £0.00 | 0.00\% |
| 2970 g | £7.30 | £7.30 | £0.00 | 0.00\% | £4.48 | £4.48 | £0.00 | 0.00\% |
| 2980g | £7.32 | £7.32 | £0.00 | 0.00\% | £4.49 | £4.49 | £0.00 | 0.00\% |
| 2990g | £7.34 | £7.34 | £0.00 | 0.00\% | £4.50 | £4.50 | £0.00 | 0.00\% |
| 3000g | £7.36 | £7.36 | £0.00 | 0.00\% | £4.51 | £4.51 | £0.00 | 0.00\% |
| 3010 g | £7.38 | $£ 7.38$ | £0.00 | 0.00\% | £4.52 | £4.52 | £0.00 | 0.00\% |
| 3020 g | £7.40 | £7.40 | £0.00 | 0.00\% | £4.53 | £4.53 | £0.00 | 0.00\% |
| 3030 g | £7.42 | £7.42 | £0.00 | 0.00\% | £4.54 | £4.54 | £0.00 | 0.00\% |
| 3040g | £7.44 | £7.44 | £0.00 | 0.00\% | £4.55 | £4.55 | £0.00 | 0.00\% |
| 3050g | £7.46 | £7.46 | £0.00 | 0.00\% | £4.56 | £4.56 | £0.00 | 0.00\% |
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| 3100 g | £7.56 | £7.56 | £0.00 | 0.00\% | £4.61 | £4.61 | £0.00 | 0.00\% |
| 3110 g | £7.58 | £7.58 | £0.00 | 0.00\% | £4.62 | £4.62 | £0.00 | 0.00\% |
| 3120 g | £7.60 | $£ 7.60$ | £0.00 | 0.00\% | £4.63 | £4.63 | £0.00 | 0.00\% |
| 3130 g | £7.62 | £7.62 | £0.00 | 0.00\% | £4.64 | £4.64 | £0.00 | 0.00\% |
| 3140g | £7.64 | £7.64 | £0.00 | 0.00\% | £4.65 | £4.65 | £0.00 | 0.00\% |
| 3150 g | £7.66 | £7.66 | £0.00 | 0.00\% | £4.66 | £4.66 | £0.00 | 0.00\% |
| 3160 g | £7.68 | £7.68 | £0.00 | 0.00\% | £4.67 | £4.67 | £0.00 | 0.00\% |
| 3170 g | £7.70 | £7.70 | £0.00 | 0.00\% | £4.68 | £4.68 | £0.00 | 0.00\% |
| 3180 g | £7.72 | £7.72 | £0.00 | 0.00\% | £4.69 | £4.69 | £0.00 | 0.00\% |
| 3190 g | £7.74 | £7.74 | £0.00 | 0.00\% | £4.70 | £4.70 | £0.00 | 0.00\% |
| 3200g | £7.76 | £7.76 | £0.00 | 0.00\% | £4.71 | £4.71 | £0.00 | 0.00\% |
| 3210 g | £7.78 | £7.78 | £0.00 | 0.00\% | £4.72 | £4.72 | £0.00 | 0.00\% |
| 3220 g | £7.80 | £7.80 | £0.00 | 0.00\% | £4.73 | £4.73 | £0.00 | 0.00\% |
| 3230 g | £7.82 | £7.82 | £0.00 | 0.00\% | £4.74 | £4.74 | £0.00 | 0.00\% |
| 3240 g | £7.84 | £7.84 | £0.00 | 0.00\% | £4.75 | £4.75 | £0.00 | 0.00\% |
| 3250g | £7.86 | £7.86 | £0.00 | 0.00\% | £4.76 | £4.76 | £0.00 | 0.00\% |
| 3260 g | £7.88 | £7.88 | £0.00 | 0.00\% | £4.77 | £4.77 | £0.00 | 0.00\% |
| 3270 g | £7.90 | £7.90 | £0.00 | 0.00\% | £4.78 | £4.78 | £0.00 | 0.00\% |
| 37 | Royal Mail Ta | iff Guide Ap | 1/2005 |  |  |  |  |  |


| Average | First Class |  |  |  | Second Class |  |  |  |
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|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 3280 g | £7.92 | £7.92 | £0.00 | 0.00\% | £4.79 | £4.79 | £0.00 | 0.00\% |
| 3290 g | £7.94 | £7.94 | £0.00 | 0.00\% | £4.80 | £4.80 | £0.00 | 0.00\% |
| 3300 g | $£ 7.96$ | £7.96 | £0.00 | 0.00\% | £4.81 | £4.81 | £0.00 | 0.00\% |
| 3310 g | £7.98 | £7.98 | £0.00 | 0.00\% | £4.82 | £4.82 | £0.00 | 0.00\% |
| 3320 g | £8.00 | £8.00 | £0.00 | 0.00\% | £4.83 | £4.83 | £0.00 | 0.00\% |
| 3330 g | £8.02 | £8.02 | £0.00 | 0.00\% | £4.84 | £4.84 | £0.00 | 0.00\% |
| 3340 g | £8.04 | £8.04 | £0.00 | 0.00\% | £4.85 | £4.85 | £0.00 | 0.00\% |
| 3350 g | £8.06 | £8.06 | £0.00 | 0.00\% | £4.86 | £4.86 | £0.00 | 0.00\% |
| 3360 g | £8.08 | £8.08 | £0.00 | 0.00\% | £4.87 | £4.87 | £0.00 | 0.00\% |
| 3370 g | £8.10 | £8.10 | £0.00 | 0.00\% | $£ 4.88$ | £4.88 | £0.00 | 0.00\% |
| 3380 g | £8.12 | £8.12 | £0.00 | 0.00\% | £4.89 | £4.89 | £0.00 | 0.00\% |
| 3390 g | £8.14 | £8.14 | £0.00 | 0.00\% | £4.90 | £4.90 | £0.00 | 0.00\% |
| 3400 g | £8.16 | £8.16 | £0.00 | 0.00\% | £4.91 | £4.91 | £0.00 | 0.00\% |
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| 3430 g | £8.22 | £8.22 | £0.00 | 0.00\% | $£ 4.94$ | £4.94 | £0.00 | 0.00\% |
| 3440g | £8.24 | £8.24 | £0.00 | 0.00\% | £4.95 | £4.95 | £0.00 | 0.00\% |
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| 3650 g | £8.66 | £8.66 | £0.00 | 0.00\% | $£ 5.16$ | $£ 5.16$ | £0.00 | 0.00\% |
| 3660 g | £8.68 | £8.68 | £0.00 | 0.00\% | £5.17 | £5.17 | £0.00 | 0.00\% |
| 3670g | £8.70 | £8.70 | £0.00 | 0.00\% | £5.18 | £5.18 | £0.00 | 0.00\% |
| 3680 g | £8.72 | £8.72 | £0.00 | 0.00\% | £5.19 | £5.19 | £0.00 | 0.00\% |
|  |  |  |  |  | Royal M | Mail Tariff Gui | e April/2005 | 38 |


| Average | First Class |  |  |  | Second Class |  |  |  |
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|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 3690g | £8.74 | £8.74 | £0.00 | 0.00\% | £5.20 | $£ 5.20$ | £0.00 | 0.00\% |
| 3700 g | £8.76 | £8.76 | £0.00 | 0.00\% | £5.21 | £5.21 | £0.00 | 0.00\% |
| 3710 g | £8.78 | £8.78 | £0.00 | 0.00\% | £5.22 | £5.22 | £0.00 | 0.00\% |
| 3720 g | £8.80 | £8.80 | £0.00 | 0.00\% | £5.23 | £5.23 | £0.00 | 0.00\% |
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| 3740g | £8.84 | £8.84 | £0.00 | 0.00\% | £5.25 | £5.25 | £0.00 | 0.00\% |
| 3750g | £8.86 | £8.86 | £0.00 | 0.00\% | £5.26 | £5.26 | £0.00 | 0.00\% |
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| 3800g | £8.96 | £8.96 | £0.00 | 0.00\% | £5.31 | £5.31 | £0.00 | 0.00\% |
| 3810 g | £8.98 | £8.98 | £0.00 | 0.00\% | £5.32 | £5.32 | £0.00 | 0.00\% |
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| 3830 g | $£ 9.02$ | £9.02 | £0.00 | 0.00\% | £5.34 | £5.34 | £0.00 | 0.00\% |
| 3840 g | $£ 9.04$ | £9.04 | £0.00 | 0.00\% | £5.35 | £5.35 | £0.00 | 0.00\% |
| 3850 g | £9.06 | £9.06 | £0.00 | 0.00\% | £5.36 | £5.36 | £0.00 | 0.00\% |
| 3860 g | $£ 9.08$ | £9.08 | £0.00 | 0.00\% | £5.37 | £5.37 | £0.00 | 0.00\% |
| 3870 g | $£ 9.10$ | £9.10 | £0.00 | 0.00\% | £5.38 | £5.38 | £0.00 | 0.00\% |
| 3880g | $£ 9.12$ | £9.12 | £0.00 | 0.00\% | £5.39 | £5.39 | £0.00 | 0.00\% |
| 3890 g | £9.14 | £9.14 | £0.00 | 0.00\% | £5.40 | £5.40 | £0.00 | 0.00\% |
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| 3920 g | £9.20 | £9.20 | £0.00 | 0.00\% | £5.43 | £5.43 | £0.00 | 0.00\% |
| 3930 g | £9.22 | £9.22 | £0.00 | 0.00\% | £5.44 | £5.44 | £0.00 | 0.00\% |
| 3940g | £9.24 | £9.24 | £0.00 | 0.00\% | £5.45 | £5.45 | £0.00 | 0.00\% |
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| 3960g | £9.28 | £9.28 | £0.00 | 0.00\% | £5.47 | £5.47 | £0.00 | 0.00\% |
| 3970g | $£ 9.30$ | £9.30 | £0.00 | 0.00\% | £5.48 | $£ 5.48$ | £0.00 | 0.00\% |
| 3980 g | £9.32 | £9.32 | £0.00 | 0.00\% | £5.49 | £5.49 | £0.00 | 0.00\% |
| 3990g | £9.34 | £9.34 | £0.00 | 0.00\% | $£ 5.50$ | £5.50 | £0.00 | 0.00\% |
| 4000g | $£ 9.36$ | £9.36 | £0.00 | 0.00\% | £5.51 | £5.51 | £0.00 | 0.00\% |
| 4010g | £9.38 | $£ 9.38$ | £0.00 | 0.00\% | £5.52 | £5.52 | £0.00 | 0.00\% |
| 4020g | $£ 9.40$ | $£ 9.40$ | £0.00 | 0.00\% | $£ 5.53$ | $£ 5.53$ | £0.00 | 0.00\% |
| 4030g | £9.42 | £9.42 | £0.00 | 0.00\% | £5.54 | £5.54 | £0.00 | 0.00\% |
| 4040g | £9.44 | £9.44 | £0.00 | 0.00\% | £5.55 | £5.55 | £0.00 | 0.00\% |
| 4050g | £9.46 | £9.46 | £0.00 | 0.00\% | £5.56 | £5.56 | £0.00 | 0.00\% |
| 4060g | £9.48 | £9.48 | £0.00 | 0.00\% | £5.57 | £5.57 | £0.00 | 0.00\% |
| 4070g | £9.50 | £9.50 | £0.00 | 0.00\% | £5.58 | £5.58 | £0.00 | 0.00\% |
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| 4090g | £9.54 | £9.54 | £0.00 | 0.00\% | $£ 5.60$ | £5.60 | £0.00 | 0.00\% |
| 39 | Royal Mail | Guide | 005 |  |  |  |  |  |


| Average | First Class |  |  |  | Second Class |  |  |  |
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|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 4100g | £9.56 | £9.56 | £0.00 | 0.00\% | £5.61 | $£ 5.61$ | £0.00 | 0.00\% |
| 4110g | $£ 9.58$ | $£ 9.58$ | £0.00 | 0.00\% | £5.62 | $£ 5.62$ | £0.00 | 0.00\% |
| 4120g | $£ 9.60$ | $£ 9.60$ | £0.00 | 0.00\% | £5.63 | £5.63 | £0.00 | 0.00\% |
| 4130g | $£ 9.62$ | £9.62 | £0.00 | 0.00\% | £5.64 | £5.64 | £0.00 | 0.00\% |
| 4140g | $£ 9.64$ | $£ 9.64$ | £0.00 | 0.00\% | £5.65 | £5.65 | £0.00 | 0.00\% |
| 4150g | $£ 9.66$ | £9.66 | £0.00 | 0.00\% | £5.66 | £5.66 | £0.00 | 0.00\% |
| 4160g | $£ 9.68$ | $£ 9.68$ | £0.00 | 0.00\% | £5.67 | £5.67 | £0.00 | 0.00\% |
| 4170g | $£ 9.70$ | £9.70 | £0.00 | 0.00\% | £5.68 | £5.68 | £0.00 | 0.00\% |
| 4180g | $£ 9.72$ | £9.72 | £0.00 | 0.00\% | £5.69 | £5.69 | £0.00 | 0.00\% |
| 4190g | $£ 9.74$ | $£ 9.74$ | £0.00 | 0.00\% | £5.70 | £5.70 | £0.00 | 0.00\% |
| 4200g | $£ 9.76$ | $£ 9.76$ | £0.00 | 0.00\% | £5.71 | £5.71 | £0.00 | 0.00\% |
| 4210g | $£ 9.78$ | $£ 9.78$ | £0.00 | 0.00\% | £5.72 | $£ 5.72$ | £0.00 | 0.00\% |
| 4220g | $£ 9.80$ | £9.80 | £0.00 | 0.00\% | £5.73 | £5.73 | £0.00 | 0.00\% |
| 4230g | $£ 9.82$ | £9.82 | £0.00 | 0.00\% | £5.74 | £5.74 | £0.00 | 0.00\% |
| 4240g | $£ 9.84$ | £9.84 | £0.00 | 0.00\% | £5.75 | £5.75 | £0.00 | 0.00\% |
| 4250g | $£ 9.86$ | £9.86 | £0.00 | 0.00\% | £5.76 | £5.76 | £0.00 | 0.00\% |
| 4260g | $£ 9.88$ | £9.88 | £0.00 | 0.00\% | £5.77 | £5.77 | £0.00 | 0.00\% |
| 4270g | $£ 9.90$ | £9.90 | £0.00 | 0.00\% | £5.78 | $£ 5.78$ | £0.00 | 0.00\% |
| 4280g | $£ 9.92$ | £9.92 | £0.00 | 0.00\% | £5.79 | £5.79 | £0.00 | 0.00\% |
| 4290g | $£ 9.94$ | $£ 9.94$ | £0.00 | 0.00\% | £5.80 | £5.80 | £0.00 | 0.00\% |
| 4300g | $£ 9.96$ | £9.96 | £0.00 | 0.00\% | £5.81 | £5.81 | £0.00 | 0.00\% |
| 4310g | $£ 9.98$ | $£ 9.98$ | £0.00 | 0.00\% | £5.82 | £5.82 | £0.00 | 0.00\% |
| 4320g | £10.00 | £10.00 | £0.00 | 0.00\% | £5.83 | £5.83 | £0.00 | 0.00\% |
| 4330g | £10.02 | £10.02 | £0.00 | 0.00\% | £5.84 | £5.84 | £0.00 | 0.00\% |
| 4340g | £10.04 | £10.04 | £0.00 | 0.00\% | £5.85 | £5.85 | £0.00 | 0.00\% |
| 4350g | £10.06 | £10.06 | £0.00 | 0.00\% | £5.86 | £5.86 | £0.00 | 0.00\% |
| 4360g | £10.08 | £10.08 | £0.00 | 0.00\% | £5.87 | $£ 5.87$ | £0.00 | 0.00\% |
| 4370g | £10.10 | £10.10 | £0.00 | 0.00\% | £5.88 | £5.88 | £0.00 | 0.00\% |
| 4380g | £10.12 | £10.12 | £0.00 | 0.00\% | £5.89 | £5.89 | £0.00 | 0.00\% |
| 4390g | £10.14 | £10.14 | £0.00 | 0.00\% | £5.90 | $£ 5.90$ | £0.00 | 0.00\% |
| 4400g | £10.16 | £10.16 | £0.00 | 0.00\% | £5.91 | £5.91 | £0.00 | 0.00\% |
| 4410g | £10.18 | £10.18 | £0.00 | 0.00\% | £5.92 | £5.92 | £0.00 | 0.00\% |
| 4420g | £10.20 | £10.20 | £0.00 | 0.00\% | £5.93 | £5.93 | £0.00 | 0.00\% |
| 4430g | £10.22 | £10.22 | £0.00 | 0.00\% | £5.94 | £5.94 | £0.00 | 0.00\% |
| 4440g | £10.24 | £10.24 | £0.00 | 0.00\% | £5.95 | £5.95 | £0.00 | 0.00\% |
| 4450g | £10.26 | £10.26 | £0.00 | 0.00\% | £5.96 | £5.96 | £0.00 | 0.00\% |
| 4460g | £10.28 | £10.28 | £0.00 | 0.00\% | £5.97 | £5.97 | £0.00 | 0.00\% |
| 4470g | £10.30 | £10.30 | £0.00 | 0.00\% | £5.98 | £5.98 | £0.00 | 0.00\% |
| 4480g | £10.32 | £10.32 | £0.00 | 0.00\% | £5.99 | £5.99 | £0.00 | 0.00\% |
| 4490g | £10.34 | £10.34 | £0.00 | 0.00\% | £6.00 | £6.00 | £0.00 | 0.00\% |
| 4500g | £10.36 | £10.36 | £0.00 | 0.00\% | £6.01 | £6.01 | £0.00 | 0.00\% |


| Average | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 4510g | £10.38 | £10.38 | £0.00 | 0.00\% | £6.02 | £6.02 | £0.00 | 0.00\% |
| 4520g | £10.40 | £10.40 | £0.00 | 0.00\% | £6.03 | £6.03 | £0.00 | 0.00\% |
| 4530g | £10.42 | £10.42 | £0.00 | 0.00\% | £6.04 | £6.04 | £0.00 | 0.00\% |
| 4540g | £10.44 | £10.44 | £0.00 | 0.00\% | $£ 6.05$ | £6.05 | £0.00 | 0.00\% |
| 4550g | £10.46 | £10.46 | £0.00 | 0.00\% | £6.06 | £6.06 | £0.00 | 0.00\% |
| 4560g | £10.48 | £10.48 | £0.00 | 0.00\% | £6.07 | £6.07 | £0.00 | 0.00\% |
| 4570 g | £10.50 | £10.50 | £0.00 | 0.00\% | £6.08 | £6.08 | £0.00 | 0.00\% |
| 4580g | £10.52 | £10.52 | £0.00 | 0.00\% | £6.09 | £6.09 | £0.00 | 0.00\% |
| 4590g | £10.54 | £10.54 | £0.00 | 0.00\% | £6.10 | £6.10 | £0.00 | 0.00\% |
| 4600g | £10.56 | £10.56 | £0.00 | 0.00\% | £6.11 | £6.11 | £0.00 | 0.00\% |
| 4610g | £10.58 | £10.58 | £0.00 | 0.00\% | £6.12 | £6.12 | £0.00 | 0.00\% |
| 4620g | £10.60 | £10.60 | £0.00 | 0.00\% | £6.13 | £6.13 | £0.00 | 0.00\% |
| 4630 g | £10.62 | £10.62 | £0.00 | 0.00\% | £6.14 | £6.14 | £0.00 | 0.00\% |
| 4640g | £10.64 | £10.64 | £0.00 | 0.00\% | £6.15 | £6.15 | £0.00 | 0.00\% |
| 4650g | £10.66 | £10.66 | £0.00 | 0.00\% | £6.16 | £6.16 | £0.00 | 0.00\% |
| 4660g | £10.68 | £10.68 | £0.00 | 0.00\% | £6.17 | £6.17 | £0.00 | 0.00\% |
| 4670g | £10.70 | £10.70 | £0.00 | 0.00\% | £6.18 | £6.18 | £0.00 | 0.00\% |
| 4680g | £10.72 | £10.72 | £0.00 | 0.00\% | £6.19 | £6.19 | £0.00 | 0.00\% |
| 4690g | £10.74 | £10.74 | £0.00 | 0.00\% | £6.20 | £6.20 | £0.00 | 0.00\% |
| 4700g | £10.76 | £10.76 | £0.00 | 0.00\% | £6.21 | £6.21 | £0.00 | 0.00\% |
| 4710g | £10.78 | £10.78 | £0.00 | 0.00\% | £6.22 | £6.22 | £0.00 | 0.00\% |
| 4720 g | £10.80 | £10.80 | £0.00 | 0.00\% | £6.23 | £6.23 | £0.00 | 0.00\% |
| 4730g | £10.82 | £10.82 | £0.00 | 0.00\% | £6.24 | £6.24 | £0.00 | 0.00\% |
| 4740g | £10.84 | £10.84 | £0.00 | 0.00\% | £6.25 | £6.25 | £0.00 | 0.00\% |
| 4750g | £10.86 | £10.86 | £0.00 | 0.00\% | £6.26 | £6.26 | £0.00 | 0.00\% |
| 4760g | £10.88 | £10.88 | £0.00 | 0.00\% | £6.27 | £6.27 | £0.00 | 0.00\% |
| 4770g | £10.90 | £10.90 | £0.00 | 0.00\% | £6.28 | £6.28 | £0.00 | 0.00\% |
| 4780g | £10.92 | £10.92 | £0.00 | 0.00\% | £6.29 | £6.29 | £0.00 | 0.00\% |
| 4790g | £10.94 | £10.94 | £0.00 | 0.00\% | £6.30 | £6.30 | £0.00 | 0.00\% |
| 4800g | £10.96 | £10.96 | £0.00 | 0.00\% | £6.31 | £6.31 | £0.00 | 0.00\% |
| 4810g | £10.98 | £10.98 | £0.00 | 0.00\% | £6.32 | £6.32 | £0.00 | 0.00\% |
| 4820 g | £11.00 | £11.00 | £0.00 | 0.00\% | £6.33 | £6.33 | £0.00 | 0.00\% |
| 4830g | £11.02 | £11.02 | £0.00 | 0.00\% | £6.34 | £6.34 | £0.00 | 0.00\% |
| 4840g | £11.04 | £11.04 | £0.00 | 0.00\% | £6.35 | £6.35 | £0.00 | 0.00\% |
| 4850g | £11.06 | £11.06 | £0.00 | 0.00\% | £6.36 | £6.36 | £0.00 | 0.00\% |
| 4860g | £11.08 | £11.08 | £0.00 | 0.00\% | £6.37 | £6.37 | £0.00 | 0.00\% |
| 4870g | £11.10 | £11.10 | £0.00 | 0.00\% | £6.38 | £6.38 | £0.00 | 0.00\% |
| 4880g | £11.12 | £11.12 | £0.00 | 0.00\% | £6.39 | £6.39 | £0.00 | 0.00\% |
| 4890g | £11.14 | £11.14 | £0.00 | 0.00\% | £6.40 | £6.40 | £0.00 | 0.00\% |
| 4900g | £11.16 | £11.16 | £0.00 | 0.00\% | £6.41 | £6.41 | £0.00 | 0.00\% |
| 4910g | £11.18 | £11.18 | £0.00 | 0.00\% | £6.42 | $£ 6.42$ | £0.00 | 0.00\% |
| 41 | Royal Mail | Guide | 05 |  |  |  |  |  |


| Average | First Class |  |  |  | Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 4920g | £11.20 | £11.20 | £0.00 | 0.00\% | £6.43 | £6.43 | £0.00 | 0.00\% |
| 4930g | £11.22 | £11.22 | £0.00 | 0.00\% | £6.44 | £6.44 | £0.00 | 0.00\% |
| 4940g | £11.24 | £11.24 | £0.00 | 0.00\% | £6.45 | £6.45 | £0.00 | 0.00\% |
| 4950g | £11.26 | £11.26 | £0.00 | 0.00\% | £6.46 | £6.46 | £0.00 | 0.00\% |
| 4960g | £11.28 | £11.28 | £0.00 | 0.00\% | £6.47 | £6.47 | £0.00 | 0.00\% |
| 4970g | £11.30 | £11.30 | £0.00 | 0.00\% | £6.48 | £6.48 | £0.00 | 0.00\% |
| 4980g | £11.32 | £11.32 | £0.00 | 0.00\% | £6.49 | £6.49 | £0.00 | 0.00\% |
| 4990g | £11.34 | £11.34 | £0.00 | 0.00\% | £6.50 | £6.50 | £0.00 | 0.00\% |
| 5000g | £11.36 | £11.36 | £0.00 | 0.00\% | £6.51 | £6.51 | £0.00 | 0.00\% |
| 5000g+ | Each additional 10 g or part thereof |  |  |  |  |  |  |  |
| per 10g | £0.022 | £0.022 |  |  |  |  |  |  |

## Response Services (Business Reply/FREEPOST™

If you are promoting your business through consumer direct mail and advertising, these reply envelopes and cards will help boost your customer responses. They can be personalised with your own branding and logo and are available in First or Second Class postage. Once you've signed up for the yearly licence, you'll only pay for the replies you receive.

| Licence Fee | Licence Fee and Initial Deposit |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Service | New price | Old price | Change £ | Change \% |
|  | Response Plus (Business Reply/FREEP0ST) |  |  |  |
|  | £66.00 | £64.80 | £1.20 | 1.85\% |
|  | Response Standard (Business Reply/FREEP0ST) |  |  |  |
|  | £66.00 | £64.80 | £1.20 | 1.85\% |

In addition there is an initial deposit of $£ 41.00$ making a total of $£ 107.00$. Please note that after the 10 th licence purchased the fee per licence is $£ 35.00$.

Handling Fees for Response Standard. The handling fees have not changed and remain at 0.50p for Response Standard, 0.00p for Response Standard Barcoded and 0.00p for Response Plus.

## Response Plus ${ }^{\text {TM }}$ and Response Standard (Business Reply/FREEPOST™)

A quick and easy way for your customers to reply to your communications, via pre-paid envelopes and cards. Response Plus ${ }^{\text {TM }}$ items are processed automatically making it the cheapest service for items up to 100 g subject to meeting the format specifications.

| Weight | Response Plus First Class |  |  |  | Response Plus Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change p | Change \% | New price | Old price | Change p | Change \% |
| 100 g | 28.50p | 27.50p | 1.00p | 3.64\% | 20.50p | 20.50p | 0.00p | 0.00\% |


| Weight | Response Standard First Class |  |  |  | Response Standard Second Class |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change p | Change \% | New price | Old price | Change p | Change \% |
| 60g | 29.50p | 28.50p | 1.00p | 3.51\% | 21.50p | 21.50p | 0.00p | 0.00\% |
| 100 g | 45.50p | 42.50p | 3.00p | 7.06\% | 35.50p | 35.50p | 0.00p | 0.00\% |
| 150 g | 62.50p | 60.50p | 2.00p | 3.31\% | 47.50p | 47.50p | 0.00p | 0.00\% |
| 200g | 77.50p | 75.50p | 2.00p | 2.65\% | 58.50p | 58.50p | 0.00p | 0.00\% |
| 250g | 91.50p | 88.50p | 3.00p | 3.39\% | 71.50p | 71.50p | 0.00p | 0.00\% |
| 300 g | 104.50p | 101.50p | 3.00p | 2.96\% | 83.50p | 83.50p | 0.00p | 0.00\% |
| 350 g | 117.50p | 115.50p | 2.00p | 1.73\% | 94.50p | 94.50p | 0.00p | 0.00\% |
| 400 g | 136.50p | 133.50p | 3.00p | 2.24\% | 114.50p | 114.50p | 0.00p | 0.00\% |
| 450g | 154.50p | 150.50p | 4.00p | 2.66\% | 130.50p | 130.50p | 0.00p | 0.00\% |
| 500g | 173.50p | 168.50p | 5.00p | 2.97\% | 148.50p | 148.50p | 0.00p | 0.00\% |
| 600g | 209.50p | 203.50p | 6.00p | 2.94\% | 175.50p | 175.50p | 0.00p | 0.00\% |
| 700g | 244.50p | 238.50p | 6.00p | 2.52\% | 200.50p | 200.50p | 0.00p | 0.00\% |
| 750 g | 263.50p | 255.50p | 8.00p | 3.13\% | 212.50p | 212.50p | 0.00p | 0.00\% |
| 800g | 281.50g | 273.50p | 8.00p | 2.93\% | n/a | n/a | n/a | n/a |
| 900g | 317.50p | 310.50p | 7.00p | 2.54\% | n/a | n/a | n/a | n/a |
| 1000g | 353.50p | 345.50p | 8.00p | 2.32\% | n/a | n/a | n/a | n/a |
| 1000g+ | Each additional 250 g or part thereof |  |  |  | Please note that items heavier than 750 g |  |  |  |
|  |  |  |  | 1.62\% to | cannot be sent Second Class |  |  |  |
| per 250 g | 85.50p | 86.50p | -1.00p | -0.99\% | n/a | n/a | n/a | n/a |

## FREEPOST ${ }^{\text {TM }}$ Name

The easiest possible way to help your customers return mail to you. FREEPOST name is the simplest form of return address: FREEPOST and your company's name in capital letters. Envelopes or cards can be personalised and pre-printed by you or handwritten by your customers. You simply pay for a licence (plus a deposit) and then for each reply you receive.

| Weight | Charge for each item |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change p | Change \% |
| 60 g | 0.39p | 0.37p | 2.00p | 5.41\% |
| 100 g | 0.55p | 0.51p | 4.00p | 7.84\% |
| 150g | 0.72p | 0.69p | 3.00p | 4.35\% |
| 200g | 0.87p | 0.84 p | 3.00p | 3.57\% |
| 250g+ | First Class tariff +10.00 p | First Class tariff +9.00 p | 1.00p | 11.11\% |

Licence Annual licence (fee for each FREEPOST name)
Fee

|  | New price | Old price | Change $£$ | Change \% |
| :--- | :--- | :--- | :--- | :--- |
| Annual fee | $£ 160.00$ | $£ 157.00$ | $£ 3.00$ | $1.91 \%$ |

## PO Boxes

This service gives you the freedom to collect mail at any time within office opening hours. It also delivers the prestige of a business address if, for example, you are working from home.

| Duration | P0 Boxes |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% |
|  | Basic Service |  |  |  |
| 6 months | £43.80 | $£ 43.00$ | £0.80 | 1.86\% |
| 1 year | £54.00 | £53.00 | £1.00 | 1.89\% |
|  | Basic Service plus mail from a box delivered to a street address |  |  |  |
| 6 months | £87.60 | £86.00 | £1.60 | 1.86\% |
| 1 year | £108.00 | £106.00 | £2.00 | 1.89\% |
|  | Basic Service plus mail transferred from a street address to a box |  |  |  |
| 6 months | £87.60 | £86.00 | £1.60 | 1.86\% |
| 1 year | £108.00 | £106.00 | £2.00 | 1.89\% |

## Door to Door

This is the ideal way to strengthen an integrated campaign. We can deliver unaddressed items like leaflets, catalogues and other promotional material to the whole UK. What's more, your mail can be targeted and the responses measured. There is a minimum charge of $£ 500$ on all Door to Door bookings.


If you are sending more than 10 million items please contact the Door to Door Team on 08457950950.

## Business Collections

Royal Mail will collect your business mail directly from your workplace either on a daily or a one-off basis. We will collect most types of mail including franked mail, special deliveries and international mail.

Collection

## Per annum

One-off collection of mail
Daily collection before 3pm Monday to Friday, if spending under $£ 15,000$ a year on Royal Mail services at a specified site (subject to geographical availability)

Daily collections made after 3pm Monday to Friday, if spending under $£ 15,000$ a year on Royal Mail services at a specified site

Daily collections on weekdays and weekends if spending $£ 15,000$ a year or more on Royal Mail services at a specified site

Regular Saturday collection

Regular Sunday collection

Additional fee for each floor (up or down) where the collection point is not situated at your first point of access

Business Collections

| New price | Old price | Change £ | Change \% |
| :---: | :---: | :---: | :---: |
| £5.50 | £5.50 | £0.00 | 0.00\% |
| $£ 260.00$ per year | $£ 260.00$ per year | £0.00 | 0.00\% |
| $£ 460.00$ per year | $£ 460.00$ per year | £0.00 | 0.00\% |
| FREE per year | FREE per year | £0.00 | 0.00\% |
| £115.00 per year | $\begin{aligned} & £ 115.00 \\ & \text { per year } \end{aligned}$ | £0.00 | 0.00\% |
| £120.00 per year | $\begin{aligned} & £ 120.00 \\ & \text { per year } \end{aligned}$ | £0.00 | 0.00\% |
| $£ 46.00$ per year | $\begin{aligned} & £ 46.00 \\ & \text { per year } \end{aligned}$ | £0.00 | 0.00\% |

## Royal Mail Retail

Increase your profit by selling stamps through your retail outlet. Stamps are available with up to 7\% discount to retailers, you then sell them at face value. First Class, Second Class, International Stamps and Christmas Stamp Books are available, as is free point of sale material. There is no initial set-up fee.
For more information please call 08457640640.

## Royal Mail Direct

This service offers a full range of office services delivered direct to your door including stamps, stamp rolls, prepaid envelopes, Special Delivery ${ }^{\top M}$ stationery and International products. Order via internet at www.royalmail.com/shop or by phone, fax or post. You must spend over $£ 35$ to place an order.

| Stamps | Sheet of 100 Stamps |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% |
| First Class self-adhesive stamps | £30.00 | £28.00 | £2.00 | 7.14\% |
| Second Class self-adhesive stamps | £21.00 | £21.00 | £0.00 | 0.00\% |
| 1p stamp | £1.00 | £1.00 | £0.00 | 0.00\% |
| 2p stamps | £2.00 | £2.00 | £0.00 | 0.00\% |
| 5p stamps | £5.00 | £5.00 | £0.00 | 0.00\% |
| 7 p stamps | $£ 7.00$ | £7.00 | £0.00 | 0.00\% |
| 10p stamps | £10.00 | £10.00 | £0.00 | 0.00\% |
| 20p stamps | £20.00 | £20.00 | £0.00 | 0.00\% |
| 35p stamps | £35.00 | £35.00 | £0.00 | 0.00\% |
| 39p stamps | £39.00 | $£ 39.00$ | £0.00 | 0.00\% |
| 40p stamps | £40.00 | £40.00 | £0.00 | 0.00\% |
| 42 p stamps | £42.00 | £42.00 | £0.00 | 0.00\% |
| 43p stamps | £43.00 | £43.00 | £0.00 | 0.00\% |
| 47p stamps | £47.00 | £47.00 | £0.00 | 0.00\% |
| 50p sheet | £50.00 | £50.00 | £0.00 | 0.00\% |
| 68p sheet | £68.00 | £68.00 | £0.00 | 0.00\% |
| £1.00 stamp | £100.00 | £100.00 | £0.00 | 0.00\% |
| £1.50 stamp | £150.00 | £150.00 | £0.00 | 0.00\% |
| £2.00 stamp | £200.00 | £200.00 | £0.00 | 0.00\% |
| $£ 3.00$ stamp | £300.00 | £300.00 | £0.00 | 0.00\% |
| £5.00 stamp | £500.00 | £500.00 | £0.00 | 0.00\% |
| $36 \times$ Airmail Stickers | free | free | £0.00 | 0.00\% |


| Size | Special Delivery |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% |
| $5 \times$ C5 Next Day envelopes (up to 500g) | £21.25 | £20.25 | £1.00 | 4.94\% |
| $5 \times$ C4 Next Day envelopes (up to 500g) | £21.25 | £20.25 | £1.00 | 4.94\% |
| $5 \times$ C3 Next Day envelopes (up to 1kg) | £26.75 | £26.00 | £0.75 | 2.88\% |
| $5 \times$ Next Day light goods packs (up to 2 kg ) | £34.75 | £32.75 | £2.00 | 6.11\% |
| $5 \times$ C4 9am envelopes (up to 500 g ) | £49.25 | £38.25 | £11.00 | 28.76\% |
| Max posting weight: 60 g | Pre Paid Envelope (self seal) |  |  |  |
|  | New price | Old price | Change £ | Change \% |
| $100 \times$ First Class DL | £38.50 | £36.50 | £2.00 | 5.47\% |
| $100 \times$ Second Class DL | £29.50 | £29.50 | £0.00 | 0.00\% |
| $100 \times$ First Class DL - window | £39.00 | £37.00 | £2.00 | 5.40\% |
| $100 \times$ Second Class DL - window | £30.00 | £30.00 | £0.00 | 0.00\% |
| $100 \times$ First Class C5 | £40.00 | £38.00 | £2.00 | 5.26\% |
| $100 \times$ Second Class C5 | £31.00 | £31.00 | £0.00 | 0.00\% |
| $100 \times$ First Class C5 (Max posting weight: 100 g ) | £56.00 | £52.00 | £4.00 | 7.69\% |
| $100 \times$ Second Class C5 (Max posting weight: 100g) | $£ 45.00$ | £45.00 | £0.00 | 0.00\% |
| $100 \times$ First Class C4 (Max posting weight: 100 g ) | £61.50 | £57.50 | £4.00 | 6.96\% |
| $100 \times$ Second Class C4 (Max posting weight: 100g) | £50.50 | £50.50 | £0.00 | 0.00\% |
| Stamps | Stamp Rolls |  |  |  |
|  | New price | Old price | Change £ | Change \% |
| $500 \times$ Second Class stamps | £105.00 | £105.00 | £0.00 | 0.00\% |
| $500 \times$ First Class stamps | £150.00 | £140.00 | £10.00 | 7.14\% |
| $1,000 \times$ Second Class stamps | £210.00 | £210.00 | £0.00 | 0.00\% |
| $1,000 \times$ First Class stamps | £300.00 | £280.00 | E20.00 | 7.14\% |
| 10,000 $\times$ Second Class stamps | £2,100.00 | £2,100.00 | £0.00 | 0.00\% |
| $10,000 \times$ First Class stamps | £3,000.00 | £2,800.00 | £200.00 | 7.14\% |


| Size | C4 International Signed for Pack |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | New price | Old price | Change £ | Change \% |
| $1 \times$ C4 Int. Signed for Pack (Europe, up to 300g) | £5.49 | $£ 5.49$ | £0.00 | 0.00\% |
| $1 \times$ C4 Int. Signed for Pack (Worldwide, up to 300g) | £6.49 | £6.49 | £0.00 | 0.00\% |
| Size | C4 Airsure | Pack |  |  |
|  | New price | Old price | Change £ | Change \% |
| $1 \times$ C4 Europe, Airsure Pack (Worldwide, up to 300g) | £5.99 | £5.99 | £0.00 | 0.00\% |
| $1 \times$ C4 Airsure Pack (Worldwide, up to 300g) | £6.99 | £6.99 | £0.00 | 0.00\% |
| Size | Business | Airpacks |  |  |
|  | New price | Old price | Change £ | Change \% |
| C3 European Airpack (up to 500g) Blue Map | £4.49 | £4.49 | £0.00 | 0.00\% |
| C3 Worldwide Airpack (up to 500g) Blue Map | £5.49 | £5.49 | £0.00 | 0.00\% |
| C4 European Airpack (up to 300g) Blue Map | £2.99 | £2.99 | £0.00 | 0.00\% |
| C4 European Airpack (up to 300 g ) Fish and Chips | £2.99 | £2.99 | £0.00 | 0.00\% |
| C4 European Airpack (up to 300g) Rock | £2.99 | £2.99 | £0.00 | 0.00\% |
| C4 European Airpack (up to 300g) Deckchairs | £2.99 | £2.99 | £0.00 | 0.00\% |
| C4 Worldwide Airpack (up to 300 g ) Blue Map | £3.99 | £3.99 | £0.00 | 0.00\% |
| C4 Worldwide Airpack (up to 300g) Fish and Chips | £3.99 | £3.99 | £0.00 | 0.00\% |
| C4 Worldwide Airpack (up to 300g) Rock | £3.99 | £3.99 | £0.00 | 0.00\% |
| C4 Worldwide Airpack (up to 300g) Deckchairs | £3.99 | £3.99 | £0.00 | 0.00\% |

## International Airmail letters

Our standard Airmail service is ideal for sending international mail anywhere in the world quickly, easily and economically. We aim to deliver your mail to European destinations in just three days, and Worldwide within five days.

| Weight | Letters Europe |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change £ | Change \% |
| 10 g | £0.42 | £0.40 | £0.02 | 5.00\% |
| 20g | £0.42 | £0.40 | £0.02 | 5.00\% |
| 40g | £0.60 | £0.57 | £0.03 | 5.26\% |
| 60g | £0.78 | £0.74 | £0.04 | 5.41\% |
| 80g | £0.96 | £0.91 | £0.05 | 5.49\% |
| 100g | £1.14 | £1.08 | £0.06 | 5.56\% |
| 120 g | £1.32 | £1.25 | £0.07 | 5.60\% |
| 140 g | £1.50 | £1.42 | £0.08 | 5.63\% |
| 160 g | £1.68 | £1.58 | £0.10 | 6.33\% |
| 180 g | £1.86 | £1.74 | £0.12 | 6.90\% |
| 200g | £2.03 | £1.90 | £0.13 | 6.84\% |
| 220 g | £2.20 | £2.06 | £0.14 | 6.80\% |
| 240 g | £2.37 | £2.22 | £0.15 | 6.76\% |
| 260g | £2.54 | £2.38 | £0.16 | 6.72\% |
| 280 g | £2.71 | £2.54 | £0.17 | 6.69\% |
| 300g | £2.88 | £2.70 | £0.18 | 6.67\% |
| 320 g | £3.05 | £2.86 | £0.19 | 6.64\% |
| 340 g | £3.22 | £3.02 | E0.20 | 6.62\% |
| 360 g | £3.39 | £3.18 | £0.21 | 6.60\% |
| 380g | £3.56 | £3.34 | £0.22 | 6.59\% |
| 400g | £3.73 | £3.50 | £0.23 | 6.57\% |
| 420g | £3.90 | £3.66 | £0.24 | 6.56\% |
| 440g | £4.07 | £3.82 | £0.25 | 6.54\% |
| 460g | £4.24 | £3.98 | £0.26 | 6.53\% |
| 480g | £4.41 | £4.14 | £0.27 | 6.52\% |
| 500g | £4.58 | £4.30 | £0.28 | 6.51\% |
| 500g+ | Each 20 g thereafter up to 2 kg add |  |  |  |
|  | £0.17 | £0.16 |  |  |


| Weight | Letters <br> Rest of W |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change £ | Change \% |
| Postcards | £0.47 | £0.43 | £0.04 | 9.30\% |
| 10g | £0.47 | £0.47 | £0.00 | 0.00\% |
| 20g | £0.68 | £0.68 | £0.00 | 0.00\% |
| 40g | £1.05 | £1.05 | £0.00 | 0.00\% |
| 60g | £1.42 | £1.42 | £0.00 | 0.00\% |
| 80g | £1.79 | £1.79 | £0.00 | 0.00\% |
| 100g | £2.16 | £2.16 | £0.00 | 0.00\% |
| 120 g | £2.53 | £2.52 | £0.01 | 0.40\% |
| 140 g | £2.90 | £2.88 | £0.02 | 0.69\% |
| 160 g | £3.27 | £3.24 | £0.03 | 0.93\% |
| 180g | £3.64 | £3.60 | £0.04 | 1.11\% |
| 200g | £4.01 | £3.96 | £0.05 | 1.26\% |
| 220 g | £4.38 | £4.32 | £0.06 | 1.39\% |
| 240g | £4.75 | $£ 4.68$ | £0.07 | 1.50\% |
| 260g | £5.12 | $£ 5.04$ | £0.08 | 1.59\% |
| 280g | £5.49 | £5.40 | £0.09 | 1.67\% |
| 300g | £5.86 | £5.77 | £0.09 | 1.56\% |
| 320 g | £6.23 | £6.14 | £0.09 | 1.47\% |
| 340 g | £6.60 | £6.51 | £0.09 | 1.38\% |
| 360 g | £6.97 | £6.88 | £0.09 | 1.31\% |
| 380g | £7.34 | £7.25 | £0.09 | 1.24\% |
| 400g | £7.71 | £7.62 | £0.09 | 1.18\% |
| 420g | £8.08 | £7.99 | £0.09 | 1.13\% |
| 440g | £8.45 | $£ 8.36$ | £0.09 | 1.08\% |
| 460g | £8.82 | £8.73 | £0.09 | 1.03\% |
| 480g | $£ 9.19$ | £9.10 | £0.09 | 0.99\% |
| 500g | £9.56 | £9.47 | £0.09 | 0.95\% |
| 500g+ | Each $\mathbf{2 0 g}$ thereafter up to 2 kg add |  |  |  |
|  | £0.37 | £0.37 |  |  |


| Weight | Letters <br> Rest of W |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change £ | Change \% |
| Postcards | £0.47 | £0.43 | £0.04 | 9.30\% |
| 10g | £0.47 | £0.47 | £0.00 | 0.00\% |
| 20 g | £0.68 | £0.68 | £0.00 | 0.00\% |
| 40g | £1.12 | £1.12 | £0.00 | 0.00\% |
| 60g | £1.56 | £1.56 | £0.00 | 0.00\% |
| 80g | £2.00 | £2.00 | £0.00 | 0.00\% |
| 100g | £2.44 | £2.44 | £0.00 | 0.00\% |
| 120g | £2.88 | £2.88 | £0.00 | 0.00\% |
| 140 g | £3.32 | £3.32 | £0.00 | 0.00\% |
| 160 g | £3.76 | £3.76 | £0.00 | 0.00\% |
| 180g | £4.20 | £4.20 | £0.00 | 0.00\% |
| 200g | £4.64 | £4.64 | £0.00 | 0.00\% |
| 220g | £5.08 | £5.08 | £0.00 | 0.00\% |
| 240g | £5.52 | $£ 5.52$ | £0.00 | 0.00\% |
| 260g | $£ 5.96$ | $£ 5.96$ | £0.00 | 0.00\% |
| 280g | £6.40 | £6.40 | £0.00 | 0.00\% |
| 300 g | £6.84 | £6.84 | £0.00 | 0.00\% |
| 320 g | £7.28 | £7.28 | £0.00 | 0.00\% |
| 340g | £7.72 | £7.72 | £0.00 | 0.00\% |
| 360g | £8.16 | £8.16 | £0.00 | 0.00\% |
| 380g | £8.60 | £8.60 | £0.00 | 0.00\% |
| 400g | $£ 9.04$ | £9.04 | £0.00 | 0.00\% |
| 420g | $£ 9.48$ | £9.48 | £0.00 | 0.00\% |
| 440g | £9.92 | £9.92 | £0.00 | 0.00\% |
| 460g | £10.36 | £10.36 | £0.00 | 0.00\% |
| 480g | £10.80 | £10.80 | £0.00 | 0.00\% |
| 500g | £11.24 | £11.24 | £0.00 | 0.00\% |
| 500g+ | Each $\mathbf{2 0 g}$ thereafter up to 2 kg add |  |  |  |
|  | £0.44 | £0.44 |  |  |


| Weight | International Airmail Printed Papers Europe |  |  |  | International Airmail Printed Papers Rest of World zone 1 and 2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 100 g | £0.89 | £0.85 | £0.04 | 4.71\% | £1.35 | £1.25 | £0.10 | 8.00\% |
| 120g | £0.98 | £0.94 | £0.04 | 4.26\% | £1.55 | £1.43 | £0.12 | 8.39\% |
| 140 g | £1.07 | £1.03 | £0.04 | 3.88\% | £1.75 | £1.61 | £0.14 | 8.70\% |
| 160g | £1.16 | £1.11 | £0.05 | 4.50\% | £1.95 | £1.79 | £0.16 | 8.94\% |
| 180g | £1.25 | £1.20 | £0.05 | 4.17\% | £2.15 | £1.97 | £0.18 | 9.14\% |
| 200g | £1.34 | £1.29 | £0.05 | 3.88\% | £2.35 | £2.15 | £0.20 | 9.30\% |
| 220g | £1.43 | £1.38 | £0.05 | 3.62\% | £2.55 | £2.33 | £0.22 | 9.44\% |
| 240g | £1.52 | £1.47 | £0.05 | 3.40\% | £2.75 | £2.51 | £0.24 | 9.56\% |
| 260g | £1.61 | £1.56 | £0.05 | 3.21\% | £2.95 | £2.69 | £0.26 | 9.67\% |
| 280g | £1.70 | £1.65 | £0.05 | 3.03\% | £3.15 | £2.87 | £0.28 | 9.76\% |
| 300g | £1.80 | £1.74 | £0.06 | 3.45\% | £3.35 | £3.05 | £0.30 | 9.84\% |
| 320 g | £1.90 | £1.83 | £0.07 | 3.83\% | £3.55 | £3.23 | £0.32 | 9.91\% |
| 340 g | £2.00 | £1.92 | £0.08 | 4.17\% | £3.75 | £3.41 | £0.34 | 9.97\% |
| 360 g | £2.10 | £2.01 | £0.09 | 4.48\% | £3.95 | £3.59 | £0.36 | 10.03\% |
| 380 g | £2.20 | £2.10 | £0.10 | 4.76\% | £4.15 | £3.77 | £0.38 | 10.08\% |
| 400g | £2.30 | £2.19 | £0.11 | 5.02\% | £4.35 | £3.95 | £0.40 | 10.13\% |
| 420g | £2.40 | £2.28 | £0.12 | 5.26\% | £4.55 | £4.13 | £0.42 | 10.17\% |
| 440g | £2.50 | £2.37 | £0.13 | 5.49\% | £4.75 | £4.31 | £0.44 | 10.21\% |
| 460g | £2.60 | £2.46 | £0.14 | 5.69\% | £4.95 | £4.49 | £0.46 | 10.24\% |
| 480g | £2.70 | £2.55 | £0.15 | 5.88\% | £5.15 | £4.67 | £0.48 | 10.28\% |
| 500g | £2.80 | £2.64 | £0.16 | 6.06\% | £5.35 | £4.85 | £0.50 | 10.31\% |
| 520g | £2.90 | £2.73 | £0.17 | 6.23\% | £5.55 | £5.03 | £0.52 | 10.34\% |
| 540 g | £3.00 | £2.82 | £0.18 | 6.38\% | £5.75 | £5.21 | £0.54 | 10.36\% |
| 560g | £3.10 | £2.91 | £0.19 | 6.53\% | £5.95 | £5.39 | £0.56 | 10.39\% |
| 580g | £3.19 | £3.00 | £0.19 | 6.33\% | £6.15 | £5.57 | £0.58 | 10.41\% |
| 600g | £3.28 | £3.09 | £0.19 | 6.15\% | £6.35 | $£ 5.75$ | £0.60 | 10.43\% |
| 600g+ | Each 20 g thereafter up to 2 kgs add |  |  |  |  |  |  |  |
|  | £0.09 | £0.08 |  |  | £0.20 | £0.18 |  |  |
| $2 \mathrm{~kg}+$ | Each 20 g thereafter up to 5 kgs add* |  |  |  |  |  |  |  |
|  | £0.09 | £0.08 |  |  | £0.19 | $£ 0.18$ |  |  |
|  | *for books and pamphlets only |  |  |  |  |  |  |  |


| Weight | International Airmail Small Packets Europe |  |  |  | International Airmail Small Packets Rest of World zone 1 and 2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 100g | £1.03 | £0.98 | £0.05 | 5.10\% | £1.37 | £1.31 | £0.06 | 4.58\% |
| 120g | £1.14 | £1.08 | £0.06 | 5.56\% | £1.56 | £1.49 | £0.07 | 4.70\% |
| 140 g | £1.25 | £1.18 | £0.07 | 5.93\% | £1.75 | £1.67 | £0.08 | 4.79\% |
| 160 g | £1.36 | £1.28 | £0.08 | 6.25\% | £1.94 | £1.85 | £0.09 | 4.86\% |
| 180g | £1.47 | £1.38 | £0.09 | 6.52\% | £2.13 | £2.04 | £0.09 | 4.41\% |
| 200g | £1.58 | £1.48 | £0.10 | 6.76\% | £2.32 | £2.23 | £0.09 | 4.04\% |
| 220 g | £1.69 | £1.58 | £0.11 | 6.96\% | £2.51 | £2.42 | £0.09 | 3.72\% |
| 240g | £1.79 | £1.68 | £0.11 | 6.55\% | £2.70 | £2.61 | £0.09 | 3.45\% |
| 260g | £1.89 | £1.78 | £0.11 | 6.18\% | £2.89 | £2.80 | £0.09 | 3.21\% |
| 280g | £1.99 | £1.88 | £0.11 | 5.85\% | £3.08 | £2.99 | £0.09 | 3.01\% |
| 300 g | £2.09 | £1.98 | £0.11 | 5.56\% | £3.27 | £3.18 | £0.09 | 2.83\% |
| 320 g | £2.19 | £2.08 | £0.11 | 5.29\% | £3.46 | £3.37 | £0.09 | 2.67\% |
| 340g | £2.29 | £2.18 | £0.11 | 5.05\% | £3.65 | £3.56 | £0.09 | 2.53\% |
| 360g | £2.39 | £2.28 | £0.11 | 4.82\% | £3.84 | £3.75 | £0.09 | 2.40\% |
| 380g | £2.49 | £2.38 | £0.11 | 4.62\% | £4.03 | £3.94 | £0.09 | 2.28\% |
| 400g | £2.59 | £2.48 | £0.11 | 4.44\% | £4.22 | £4.12 | £0.10 | 2.43\% |
| 420g | £2.69 | £2.58 | £0.11 | 4.26\% | £4.41 | £4.30 | £0.11 | 2.56\% |
| 440g | £2.79 | £2.68 | £0.11 | 4.10\% | £4.60 | £4.48 | £0.12 | 2.68\% |
| 460g | £2.89 | £2.78 | £0.11 | 3.96\% | £4.79 | £4.66 | £0.13 | 2.79\% |
| 480g | £2.99 | £2.88 | £0.11 | 3.82\% | £4.98 | £4.84 | £0.14 | 2.89\% |
| 500g | £3.09 | £2.98 | £0.11 | 3.69\% | £5.17 | £5.02 | £0.15 | 2.99\% |
| 520g | £3.19 | £3.08 | £0.11 | 3.57\% | £5.36 | £5.20 | £0.16 | 3.08\% |
| 540g | £3.29 | £3.18 | £0.11 | 3.46\% | £5.55 | £5.38 | £0.17 | 3.16\% |
| 560g | £3.39 | £3.28 | £0.11 | 3.35\% | £5.74 | £5.56 | £0.18 | 3.24\% |
| 580g | £3.49 | £3.38 | £0.11 | 3.25\% | £5.93 | £5.74 | £0.19 | 3.31\% |
| 600g | £3.59 | £3.48 | £0.11 | 3.16\% | £6.12 | £5.92 | £0.20 | 3.38\% |
| $600 \mathrm{~g}+$ | Each $\mathbf{2 0 g}$ thereafter up to $1 \mathbf{k g s}$ add |  |  |  |  |  |  |  |
|  | £0.10 | £0.10 |  |  | £0.19 | £0.18 |  |  |
| $1 \mathrm{~kg}+$ | Each 20 g thereafter up to $2 \mathrm{2kgs}$ add |  |  |  |  |  |  |  |
|  | £0.10 | £0.10 |  |  | £0.18 | £0.18 |  |  |

## International Surface Mail

The economical service for sending non-urgent international mail.

| Weight | Letters |  |  |  | Printed Papers/Small Packets |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not over | New price | Old price | Change £ | Change \% | New price | Old price | Change £ | Change \% |
| 20g | £0.40 | £0.39 | £0.01 | 2.56\% | £0.67 | £0.64 | £0.03 | 4.69\% |
| 60g | £0.68 | £0.66 | £0.02 | 3.03\% | £0.67 | £0.64 | £0.03 | 4.69\% |
| 100g | £0.96 | £0.93 | £0.03 | 3.23\% | £0.67 | £0.64 | £0.03 | 4.69\% |
| 150g | £1.34 | £1.30 | £0.04 | 3.08\% | £0.90 | £0.85 | £0.05 | 5.88\% |
| 200g | £1.72 | £1.67 | £0.05 | 2.99\% | £1.13 | £1.06 | £0.07 | 6.60\% |
| 250g | £2.10 | £2.04 | £0.06 | 2.94\% | £1.36 | £1.27 | £0.09 | 7.09\% |
| 300g | £2.48 | £2.41 | £0.07 | 2.90\% | £1.59 | £1.48 | £0.11 | 7.43\% |
| 350g | £2.86 | £2.78 | £0.08 | 2.88\% | £1.82 | £1.69 | £0.13 | 7.69\% |
| 400g | £3.24 | £3.15 | £0.09 | 2.86\% | £2.05 | £1.90 | £0.15 | 7.89\% |
| 450g | £3.62 | £3.52 | £0.10 | 2.84\% | £2.28 | £2.11 | £0.17 | 8.06\% |
| 500g | £4.00 | £3.89 | £0.11 | 2.83\% | £2.51 | £2.32 | £0.19 | 8.19\% |
| 550 g | £4.38 | £4.26 | £0.12 | 2.82\% | £2.74 | £2.53 | £0.21 | 8.30\% |
| 600g | £4.76 | £4.63 | £0.13 | 2.81\% | £2.97 | £2.74 | £0.23 | 8.39\% |
| 650g | £5.14 | £5.00 | £0.14 | 2.80\% | £3.20 | £2.95 | £0.25 | 8.47\% |
| 700g | £5.52 | $£ 5.37$ | £0.15 | 2.79\% | £3.43 | £3.16 | £0.27 | 8.54\% |
| 750 g | £5.90 | £5.74 | £0.16 | 2.79\% | £3.66 | £3.37 | £0.29 | 8.61\% |
| 800 g | £6.28 | £6.11 | £0.17 | 2.78\% | £3.89 | £3.58 | £0.31 | 8.66\% |
| 850g | £6.66 | £6.48 | £0.18 | 2.78\% | £4.12 | £3.79 | £0.33 | 8.71\% |
| 900g | $£ 7.04$ | £6.85 | £0.19 | 2.77\% | £4.35 | £4.00 | £0.35 | 8.75\% |
| 950g | £7.42 | £7.22 | £0.20 | 2.77\% | £4.58 | £4.21 | £0.37 | 8.79\% |
| 1 kg | £7.80 | £7.59 | £0.21 | 2.77\% | £4.81 | £4.42 | £0.39 | 8.82\% |
| $1 \mathrm{~kg}+$ | Each 50 g thereafter up to $\mathbf{2 k g}$ add |  |  |  |  |  |  |  |
|  | £0.38 | $£ 0.37$ |  |  | £0.23 | £0.21 |  |  |
| 2kg+ | Each 50 g thereafter up to 5 kgs add* |  |  |  |  |  |  |  |
|  |  |  |  |  | £0.23 | £0.21 |  |  |
| *for books and pamphlets only |  |  |  |  |  |  |  |  |

## Airsure ${ }^{\text {TM }}$

The fastest and most reliable way to send important mail abroad. With Airsure your international mail leaves the UK on the earliest possible flight, receives priority handling abroad and is electronically tracked so you can check on its progress. Additional compensation options are available. The service is only available to a selected number of destinations.
(Please note that because Airsure is delivered by other postal administrations abroad, tracking outside of the UK and confirmation of delivery cannot be guaranteed).

## International Signed For ${ }^{\text {TM }}$

If you're sending items overseas, this service gives you extra peace of mind. Electronically tracked until it leaves the UK, your mail is despatched on the first available flight and receives a registered (signed for) delivery. Additional compensation options are available.

Product International Signed For

|  | Standard <br> Rate | Additional <br> Compensation <br> up to $£ 500$ | Increase <br> on Standard | Increase <br> on Additional <br> Compensation |
| :--- | :--- | :--- | :--- | :--- |
| Airsure | $£ 4.00$ | $£ 1.50$ | $0.00 \%$ | $50.00 \%$ |
| Signed for | $£ 3.30$ | $£ 1.50$ | $0.00 \%$ | $50.00 \%$ |

## International Contract Zone Sort

An efficient, cost-effective way to distribute your international business mail. You have to properly address your mail, and then sort, label and bag it according to 'zones'. You can send all types of business mail up to 2 kg , and there are two delivery speeds to match your budget and deadlines. Lower prices are available for mail meeting standards on machine processing and address format. A No Sort option is available for customers who want Royal Mail to complete posting dockets for them.

| Zone | Base Rates Priority |  |  |  | Base Rates Economy |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Zone Code | Price/Item | Price/Kg | Change \% | Zone Code | Price/Item | Price/Kg | Change \% |
| Europe |  |  |  |  |  |  |  |  |
|  | WEA | £0.25 | $£ 7.70$ | 10.00\% | WEA | £0.22 | $£ 6.30$ | 0.00\% |
| Rest of World |  |  |  |  |  |  |  |  |
|  | ROW | £0.26 | $£ 7.53$ | 0.00\% | ROW | £0.23 | $£ 5.20$ | 0.00\% |

## Mechable Mail Option

| Zone | Mechable Mail Option (New) Priority |  |  | Mechable Mail Option (New) Economy |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Zone Code | Price/Item | Price/Kg | Zone Code | Price/Item | Price/Kg |  |
| Europe |  |  |  |  |  |  |  |
|  | WEA | £0.236 | $£ 7.70$ | WEA | £0.208 | $£ 6.30$ |  |
| Rest of World |  |  |  |  |  |  |  |
|  | ROW | £0.246 | $£ 7.53$ | ROW | £0.217 | £5.20 |  |

## Cleanmail ${ }^{\circledR}$ Option

| Zone | Cleanmail Option (New)Priority |  |  | Cleanmail Option (New) Economy |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Zone Code | Price/Item | Price/Kg | Zone Code | Price/Item | Price/Kg |
| Europe |  |  |  |  |  |  |
|  | WEA | £0.230 | $£ 7.70$ | WEA | £0.203 | £6.30 |
| Rest of World |  |  |  |  |  |  |
|  | ROW | £0.240 | $£ 7.53$ | ROW | £0.212 | $£ 5.20$ |
| Volume Discounts (New) |  | F\%  <br>   <br> $40 \%$ 50 | 100k items/day 001+ items/day |  |  |  |

## International Contract Format Sort

An efficient, cost-effective way to distribute your international business mail to Western Europe. You have to properly address your mail, and then sort, label and bag it according to format - letter, flat pack or packet. You can send all types of business mail up to 2 kg , and there are two delivery speeds to match your budget and deadlines. Lower prices are available for mail meeting standards on machine processing and address format.

| Format | Base Rates Priority |  |  |  | Base Rates Economy |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Zone Code | Price/Item | Price/Kg | Change \% | Zone Code | Price/Item | Price/Kg | Change \% |
| Letters | WEP | £0.25 | £7.10 | 5.00\% | WEP | £0.21 | £6.30 | 0.00\% |
| Flats | WEG | £0.51 | £3.70 | 5.00\% | WEG | £0.45 | £3.06 | 0.00\% |
| Packets | WEE | £1.00 | £2.56 | 5.00\% | WEE | £0.90 | £2.07 | 0.00\% |

## Mechable Mail Option

| Format | Mechable Mail Option (New) Priority |  |  | Mechable Mail Option (New) Economy |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Zone Code | Price/Item | Price/Kg | Zone Code | Price/Item | Price/Kg |
| Letters | WEP | £0.236 | £7.10 | WEP | £0.198 | £6.30 |
| Flats | WEG | £0.482 | £3.70 | WEG | £0.425 | £3.06 |
| Packets | WEE | £0.945 | £2.56 | WEE | £0.851 | £2.07 |

## Cleanmail ${ }^{\circledR}$ Option

| Format | Cleanmail Option (New) Priority |  |  |  | Cleanmail Option (New) Economy |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Zone Code | Price/Item | Price/Kg |  | Zone Code | Price/Item | Price/Kg |
| Letters | WEP | £0.230 | £7.10 |  | WEP | £0.193 | £6.30 |
| Flats | WEG | £0.470 | £3.70 |  | WEG | £0.415 | £3.06 |
| Packets | WEE | £0.921 | £2.56 |  | WEE | £0.829 | £2.07 |
| Volume Disco | $\begin{array}{lll}  & & \text { Le } \\ \text { (New) } & 3.7 \% & 5 \\ 4.0 \% & 10 \end{array}$ |  | Letters 50-100k 100,001 | $\begin{aligned} & \text { Flats } \\ & 4-10 \mathrm{k} \\ & 10.001+ \end{aligned}$ | Packets <br> 1-2k items/day <br> 2001+ items/day |  |  |

## International Contract No Sort

A No Sort option is available for customers who want Royal Mail to complete posting dockets for them.

| Zone | International Contract No Sort Priority |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Zone Code/Price/Item Price/Kg |  |  |  |
| Europe |  |  |  |  |
|  | WEA | £0.255 | $£ 7.70$ | Average increase - $2.7 \%$ |
| Rest of World |  |  |  |  |
|  | ROW | £0.265 | $£ 7.53$ | Average increase - 2.7\% |

## International Response Services

These services help you get closer to your international customers with an easy way for them to reply. You can choose either the International Business Reply, available to most destinations, or International Admail. Available to selected destinations, this gives you a local look.

| Weight | International Response Services |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| up to |  | New price | Old price | Change \% |
| 50g | IBRS | 45.00p | 40.00p | 12.50\% |
| 50g | IBRS Enhanced | 50.00p | 45.00p | 11.10\% |
| 20g | Admail | 85.00p | 55.00p | 54.55\% |
| 20 g | Admail packets | 85.00p | 55.00p | 54.55\% |
| 50g | Admail packets | 95.00p | 65.00p | 46.15\% |
| 100 g | Admail packets | 125.00p | 100.00p | 25.00\% |
| 250 g | Admail packets | 190.00p | 150.00p | 26.67\% |
| 500g | Admail packets | 270.00p | 200.00p | 35.00\% |
| 1 kg | Admail packets | 550.00p | 350.00p | 57.14\% |
| 2 kg | Admail packets | 750.00p | 500.00p | 50.00\% |

## International Stamps (Books of 4)

You can buy stamps for sending Airmail ${ }^{\text {TM }}$ items up to 40 g to Europe or Worldwide.

|  | International One Stop Stamps (Books of 4) |  |  |
| :---: | :---: | :---: | :---: |
|  | New price | Old price | Change \% |
| Postcard | £1.88 | £1.72 | 9.30\% |
| Europe | £2.40 | £2.28 | 5.26\% |
| Worldwide | £4.48 | £4.48 | 0.00\% |

## International Pre-Paid Airpacks

These are standard-size pre-paid packs. They're ideal for simple, hassle-free mailing to Europe or Worldwide.

| Weight | Pre-paid Airpacks |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Not over | New Price | Old price | Change £ | Change \% |
| C4 Europe prepaid |  |  |  |  |
| 300 g | £2.99 | $£ 2.99$ | £0.00 | 0.00\% |
| C4 Worldwide prepaid |  |  |  |  |
| 300 g | £3.99 | $£ 3.99$ | $£ 0.00$ | 0.00\% |
| C3 Europe prepaid |  |  |  |  |
| 500g | £4.49 | £4.49 | £0.00 | 0.00\% |
| C3 Worldwide prepaid |  |  |  |  |
| 500g | £5.49 | $£ 5.49$ | £0.00 | 0.00\% |
| International Signed For pack C4 Europe prepaid |  |  |  |  |
| 300g | £5.49 | $£ 5.49$ | £0.00 | 0.00\% |
| International Signed For pack C4 Worldwide prepaid |  |  |  |  |
| 300g | £6.49 | £6.49 | $£ 0.00$ | 0.00\% |
| Airsure pack C4 Europe prepaid |  |  |  |  |
| 300g | £5.99 | $£ 5.99$ | £0.00 | 0.00\% |
| Airsure pack C4 Worldwide prepaid |  |  |  |  |
| 300g | £6.99 | £6.99 | £0.00 | 0.00\% |

## International Destination Sort

If you send large amounts of mail overseas this service can save you money. You'll need to sort your mail by destination and type (e.g. letters, flats or packets). There is a choice of delivery speeds to match your deadlines and budget. Destination Sort prices have not changed since 2004 - please go to www.royalmail.com/destinationsort or call 08457950950 for an International Rate Card to be supplied to you.

## Your notes

## Your notes

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Although correct at the date this booklet went to print (January 2005), postal fees and other conditions are subject to revision from time to time and services may need to be added to or withdrawn. Up-to-date information may be obtained by contacting Royal Mail Customer Services on 08457950950.

